

**Gulf Insurance Group K.S.C.P. and its  
Subsidiaries**

**CONSOLIDATED FINANCIAL STATEMENTS**

**31 DECEMBER 2019**

## **INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF GULF INSURANCE GROUP K.S.C.P.**

### **Report on the Audit of the Consolidated Financial Statements**

#### *Opinion*

We have audited the consolidated financial statements of Gulf Insurance Group K.S.C.P. (the "Parent Company") and its subsidiaries (Collectively, the "Group"), which comprise the consolidated statement of financial position as at 31 December 2019, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2019, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### *Basis for Opinion*

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the International' *Code of Ethics for Professional Accountants (including International Independence Standards)* (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Key Audit Matters*

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF  
GULF INSURANCE GROUP K.S.C.P. (continued)**

**Report on the Audit of the Consolidated Financial Statements (continued)**

*Key Audit Matters (continued)*

*a) Recoverability of receivables arising from insurance and reinsurance contracts*

The receivables arising from insurance and reinsurance contracts are significant to the Group's consolidated financial statements at 31 December 2019. The determination as to whether a receivable is collectable involves significant management judgment. Management considers specific factors including the age of the balance, location of customers, existence of disputes, recent historical payment patterns and any other available information concerning the creditworthiness of counterparties. Management uses this information to determine whether a provision for impairment is required either for a specific transaction or for a customer's balance overall.

We determined this to be a key audit matter because it requires a high level of management judgment and due to the materiality of the amounts involved.

Our audit procedures included evaluating the ageing analyses of receivable balances where no provision was recognised, to check that there were no indicators of impairment. This included verifying if payments had been received subsequent to the year-end, reviewing historical payment patterns and any correspondence with customers on expected settlement dates.

We selected a sample of the receivable balances where a provision for impairment of receivables was recognised and understood the rationale behind management's judgment. In order to evaluate the appropriateness of these judgments, we verified whether balances were overdue, the customer's historical payment patterns and whether any post year-end payments had been received up to the date of completing our audit procedures. We also obtained corroborative evidence including correspondence supporting any disputes between the parties involved, attempts by management to recover the amounts outstanding and on the credit status of significant counterparties where available.

In assessing the appropriateness of the overall provision for impairment, we also considered management's policy for recognising provisions on doubtful receivables.

Further, we assessed the adequacy of the disclosures relating to the receivables arising from insurance and reinsurance contracts given in Notes 10 and 11 to the consolidated financial statements.

## **INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF GULF INSURANCE GROUP K.S.C.P. (continued)**

### **Report on the Audit of the Consolidated Financial Statements (continued)**

#### *Key Audit Matters (continued)*

##### *b) Impairment of Goodwill*

The impairment testing of goodwill performed by the management is significant to our audit because assessment of the recoverable amount of cash generating unit (CGU) under the value-in-use basis is complex and requires considerable judgment on the part of management. As disclosed in Note 2.6 and 7 to the consolidated financial statements, management's impairment assessment process is highly judgmental and is carried out using various variables and assumptions, including estimated future cashflows, terminal growth rate and discount rates, which are affected by expected future market or economic conditions. Given the high level of management judgment in their impairment assessment, we considered this area to be a key audit matter.

Our audit procedures included an assessment of the management's estimates, evaluation and testing the assumptions, methodologies, cash generating unit (CGU) determination, discount rates and data used by the Group. We evaluated the basis of preparing those forecasts taking into account the appropriateness of forecasts and the evidence supporting underlying assumptions. Future cashflows assumptions were evaluated through comparison of current performance, seeking corroborative evidence and enquiry with management in respect of key growth and performance assumptions. We further evaluated the reasonableness of other key assumptions such as the discount rate and long-term growth rate in the value in use model. We also performed procedures in relation to the mathematical integrity of management's model and carried out audit procedures on management's sensitivity calculations, which are disclosed in Note 7 of the consolidated financial statements.

##### *c) Insurance and Reinsurance Technical Reserves*

Insurance and reinsurance technical reserves include Outstanding Claims reserve ("OCR"), Unearned Premiums Reserve ("UPR"), Life Mathematical Reserve ("LMR") and Incurred But Not Reported reserve ("IBNR"). As at 31 December 2019, the insurance and reinsurance technical reserves are significant to the Groups total liabilities. As disclosed in Notes 2.6 and 11 to the consolidated financial statements, the determination of these reserves involves significant judgment over uncertain future outcomes, including primarily the timing and ultimate full settlement of long term policyholder liabilities. The Group uses valuation models to support the calculations of the insurance and reinsurance technical reserves. The complexity of the models may give rise to errors as a result of inadequate/ incomplete data or the design or application of the models.

Economic assumptions such as investment return and interest rates and actuarial assumptions such as mortality, morbidity and customer behavior, along with Group's historical claims data are key inputs used to estimate these long-term liabilities. Due to the significance of estimation uncertainty associated with the determination of the insurance and reinsurance technical reserves, this is considered a key audit matter.

**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF  
GULF INSURANCE GROUP K.S.C.P. (continued)**

**Report on the Audit of the Consolidated Financial Statements (continued)**

*Key Audit Matters (continued)*

*c) Insurance and Reinsurance Technical Reserves (continued)*

The Group uses the work of a management's internal specialist, and an external independent actuary, for the determination of Life Mathematical Reserve and reinsurance liabilities. Our audit procedures focused on evaluating the competence, capabilities and objectivity of the management's specialist and the external independent actuary and evaluating their work, which involved analyzing the rationale for the economic and actuarial assumptions used by the management along with comparison to applicable industry benchmarks. We also used our internal actuarial expert to assist us in evaluating the key inputs and assumptions.

For non-life insurance technical reserves, the management uses the work of their internal specialist to assess the liabilities. Our audit procedures focused on evaluating the competence, capabilities and objectivity of the management's specialist and evaluating their work. In addition, we have performed test of controls in place, checked the design and the operating effectiveness of key controls and assessed the validity of management's liability adequacy testing are adequate as compared to the expected future contractual obligations. Our work on the liability adequacy tests included assessing the accuracy of the historical data used, and evaluating the projected cashflows and assumptions adopted, and recalculating the non-life insurance technical reserves on a sample basis, in the context of both the Group and industry experience and specific product features. Further, we assessed the adequacy of the disclosures relating to these reserves given in Note 11 to the consolidated financial statements.

*Other information included in the Group's 2019 Annual Report*

Management is responsible for the other information. Other information consists of the information included in the Group's Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## **INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF GULF INSURANCE GROUP K.S.C.P. (continued)**

### **Report on the Audit of the Consolidated Financial Statements (continued)**

#### *Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements*

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF  
GULF INSURANCE GROUP K.S.C.P. (continued)**

**Report on the Audit of the Consolidated Financial Statements (continued)**

*Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)*

- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

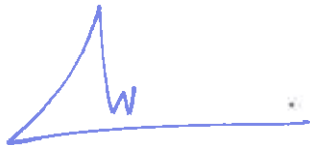
We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF  
GULF INSURANCE GROUP K.S.C.P. (continued)**

**Report on Other Legal and Regulatory Requirements**

Furthermore, in our opinion proper books of account have been kept by the Parent Company and the consolidated financial statements, together with the contents of the report of the Parent Company's Board of Directors relating to these consolidated financial statements, are in accordance therewith. We further report that we obtained all the information and explanations that we required for the purpose of our audit and that the consolidated financial statements incorporate all information that is required by the Companies Law No 1 of 2016, as amended, and its executive regulations, as amended, and by the Parent Company's Memorandum of Incorporation and Articles of Association, as amended, that an inventory was duly carried out and that, to the best of our knowledge and belief, no violations of the Companies Law No 1 of 2016, as amended, and its executive regulations, as amended, or of the Parent Company's Memorandum of Incorporation and Articles of Association, as amended, have occurred during the year ended 31 December 2019 that might have had a material effect on the business of the Parent Company or on its financial position.



**EY ERNST & YOUNG**  
Al Aiban, Al Osaimi & Partners

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BADER A. AL-ABDULJADER  
LICENCE NO. 207 A  
EY  
AL AIBAN, AL OSAIMI & PARTNERS

23 February 2020  
Kuwait



Gulf Insurance Group K.S.C.P. and its Subsidiaries

CONSOLIDATED STATEMENT OF INCOME

For the year ended 31 December 2019

	<i>Notes</i>	<i>2019</i> <i>KD</i>	<i>2018</i> <i>KD</i>
<b>Revenue</b>			
Premiums written		394,059,184	364,603,854
Reinsurance premiums ceded		(211,383,044)	(193,452,873)
Net premiums written		182,676,140	171,150,981
Movement in unearned premiums reserve		(345,093)	(7,634,132)
Movement in life mathematical reserve		(1,033,654)	1,518,954
Net premiums earned		181,297,393	165,035,803
Commission received on ceded reinsurance		17,761,978	17,122,015
Policy issuance fees		3,175,220	3,576,823
Net investment income from designated life and medical insurance	3	3,085,361	278,611
		<u>205,319,952</u>	<u>186,013,252</u>
<b>Expenses</b>			
Claims incurred	11	128,654,217	119,118,160
Commission and discounts		22,501,316	20,637,163
Maturity and cancellations of life insurance policies		5,368,202	4,132,368
General and administrative expenses		27,155,982	26,421,782
		<u>183,679,717</u>	<u>170,309,473</u>
<b>Net underwriting income</b>		<b>21,640,235</b>	<b>15,703,779</b>
Net investment income	3	10,474,468	10,140,997
Finance costs		(3,444,736)	(2,921,089)
Share of results of associates	6	1,534,412	2,887,119
Net sundry income		2,477,819	3,530,405
		<u>32,682,198</u>	<u>29,341,211</u>
<b>Other charges:</b>			
Unallocated general and administrative expenses		(13,457,439)	(12,731,399)
<b>PROFIT FOR THE YEAR BEFORE CONTRIBUTION TO KFAS, NLST, ZAKAT AND DIRECTORS' REMUNERATION</b>		<b>19,224,759</b>	<b>16,609,812</b>
Provision for contribution to Kuwait Foundation for advancement of science (KFAS)		(110,883)	(122,112)
Provision for National Labour Support Tax (NLST)		(337,570)	(308,404)
Provision for Zakat		(102,603)	(98,043)
Directors' remuneration		(185,000)	(185,000)
Taxation from subsidiaries		(3,205,904)	(1,233,527)
<b>PROFIT FOR THE YEAR</b>		<b>15,282,799</b>	<b>14,662,726</b>
<b>Attributable to:</b>			
Equity holders of the Parent Company		13,348,281	11,901,838
Non-controlling interests		1,934,518	2,760,888
		<u>15,282,799</u>	<u>14,662,726</u>
<b>BASIC AND DILUTED EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY</b>	4	<b>73.65 fils</b>	<b>66.49 fils</b>

The attached notes 1 to 31 form part of these consolidated financial statements.

# Gulf Insurance Group K.S.C.P. and its Subsidiaries

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2019

	Notes	2019 KD	2018 KD
Profit for the year		<u>15,282,799</u>	<u>14,662,726</u>
<b>Other comprehensive income</b>			
<i>Other comprehensive income (loss) to be reclassified to consolidated statement of income in subsequent periods:</i>			
- Financial assets available for sale:			
Net unrealised gain (loss) on investments available for sale		4,903,677	(1,103,206)
Net realised gain transferred to consolidated statement of income on sale of investments available for sale	3	(2,974,507)	(2,570,683)
Transfer to consolidated statement of income on impairment of investment available for sale	3	<u>1,852,012</u>	<u>2,586,559</u>
		<b>3,781,182</b>	<b>(1,087,330)</b>
- Share of other comprehensive income (loss) of associates	6	27,287	(77,589)
- Exchange differences on translation of foreign operations		<u>1,502,283</u>	<u>(4,309,229)</u>
		<b>5,310,752</b>	<b>(5,474,148)</b>
<i>Other comprehensive income that will not to be reclassified subsequently to consolidated statement of income:</i>			
Revaluation of property and equipment	5	<u>4,270,048</u>	<u>9,763,130</u>
<b>Other comprehensive income for the year</b>		<u><b>9,580,800</b></u>	<u><b>4,288,982</b></u>
<b>Total comprehensive income for the year</b>		<u><b>24,863,599</b></u>	<u><b>18,951,708</b></u>
<b>ATTRIBUTABLE TO:</b>			
Equity holders of the Parent Company		<u>21,019,886</u>	<u>12,943,872</u>
Non-controlling interests		<u>3,843,713</u>	<u>6,007,836</u>
		<u><b>24,863,599</b></u>	<u><b>18,951,708</b></u>


The attached notes 1 to 31 form part of these consolidated financial statements.

Gulf Insurance Group K.S.C.P. and its Subsidiaries

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2019

	Notes	2019 KD	2018 KD
<b>ASSETS</b>			
Property and equipment	5	35,215,083	29,270,773
Right-of-use assets	2.3	2,213,395	-
Investment in associates	6	43,437,290	43,269,439
Goodwill	7	15,104,460	15,104,460
Financial instruments:			
Investments held to maturity		29,687,204	23,229,055
Debt securities (loans)		13,604,047	16,651,860
Investments available for sale	8	44,951,045	41,426,526
Investments carried at fair value through profit or loss	9	26,329,719	24,618,304
Loans secured by life insurance policies		1,104,147	1,266,637
Premiums and insurance balances receivable	10	142,633,886	109,854,177
Reinsurance recoverable on outstanding claims	11	247,320,982	130,968,572
Investment properties		6,166,079	4,978,330
Other assets	12	28,457,095	28,880,275
Time deposits	13	39,280,244	32,678,083
Cash and cash equivalents	14	87,661,768	64,943,762
<b>TOTAL ASSETS</b>		<b>763,166,444</b>	<b>567,140,253</b>
<b>EQUITY AND LIABILITIES</b>			
<b>EQUITY ATTRIBUTABLE TO THE EQUITY HOLDERS</b>			
Share capital	15	18,703,913	18,703,913
Share premium		3,600,000	3,600,000
Treasury shares	16	(429,455)	(4,203,067)
Treasury shares reserve		3,099,292	2,051,215
Statutory reserve	17	18,703,913	18,703,913
Voluntary reserve	18	27,558,098	26,149,664
Other reserve		(2,836,728)	(3,101,138)
Cumulative changes in fair values		1,529,248	(1,778,260)
Foreign currency translation adjustments		(19,841,408)	(20,903,698)
Revaluation reserve		12,241,253	8,939,446
Retained earnings		46,474,233	40,978,391
<b>Equity attributable to equity holders of the Parent Company</b>		<b>108,802,359</b>	<b>89,140,379</b>
Non-controlling interests		26,044,031	23,282,933
<b>Total equity</b>		<b>134,846,390</b>	<b>112,423,312</b>
<b>LIABILITIES</b>			
<b>Liabilities arising from insurance contracts:</b>			
Outstanding claims reserve	11	319,935,216	195,390,920
Unearned premiums reserve	11	59,508,501	59,467,577
Life mathematical reserve	11	26,370,500	24,507,131
Incurred but not reported reserve	11	2,586,940	1,650,000
<b>Total liabilities arising from insurance contracts</b>		<b>408,401,157</b>	<b>281,015,628</b>
Premiums received in advance		5,751,229	4,376,713
Insurance payable	19	125,719,810	75,301,741
Other liabilities	20	51,379,273	47,349,683
Long term loans	14	35,333,500	-
Bank overdrafts	14	1,735,085	46,673,176
<b>TOTAL LIABILITIES</b>		<b>628,320,054</b>	<b>454,716,941</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>763,166,444</b>	<b>567,140,253</b>

  
Farqad A. Al-Sane  
Chairman

The attached notes 1 to 31 form part of these consolidated financial statements.

## Gulf Insurance Group K.S.C.P. and its Subsidiaries

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2019

	Attributable to equity holders of the Parent Company													
	Share Capital KD	Share premium KD	Treasury shares KD	Treasury share reserve KD	Statutory reserve KD	Voluntary reserve KD	Other reserve KD	Cumulative changes in fair values KD	Foreign currency translation adjustments KD	Revaluation reserve KD	Retained earnings KD	Sub-total KD	Non-controlling interests KD	Total equity KD
As at 1 January 2019	18,703,913	3,600,000	(4,203,067)	2,051,215	18,703,913	26,149,664	(3,101,138)	(1,778,260)	(20,903,698)	8,939,446	40,978,391	89,140,379	23,282,933	112,423,312
Profit for the year	-	-	-	-	-	-	-	-	-	-	13,348,281	13,348,281	1,934,518	15,282,799
Other comprehensive income for the year	-	-	-	-	-	-	-	3,307,508	1,062,290	3,301,807	-	7,671,605	1,909,195	9,580,800
Total comprehensive income for the year	-	-	-	-	-	-	-	3,307,508	1,062,290	3,301,807	13,348,281	21,019,886	3,843,713	24,863,599
Dividend for 2018 (Note 15)	-	-	-	-	-	-	-	-	-	-	(6,444,005)	(6,444,005)	-	(6,444,005)
Change in ownership of a subsidiary	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer to voluntary reserve	-	-	-	-	-	1,408,434	264,410	-	-	-	(1,408,434)	264,410	(617,194)	(352,784)
Dividend to non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	(465,421)	(465,421)
Sale of Treasury Shares	-	-	3,773,612	1,048,077	-	-	-	-	-	-	-	4,821,689	-	4,821,689
<b>As at 31 December 2019</b>	<b>18,703,913</b>	<b>3,600,000</b>	<b>(429,455)</b>	<b>3,099,292</b>	<b>18,703,913</b>	<b>27,558,098</b>	<b>(2,836,728)</b>	<b>1,529,248</b>	<b>(19,841,408)</b>	<b>12,241,253</b>	<b>46,474,233</b>	<b>108,802,359</b>	<b>26,044,031</b>	<b>134,846,390</b>

The attached notes 1 to 31 form part of these consolidated financial statements.

## Gulf Insurance Group K.S.C.P. and its Subsidiaries

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (continued)

For the year ended 31 December 2019

	Attributable to equity holders of the Parent Company													
	Share Capital KD	Share premium KD	Treasury shares KD	Treasury share reserve KD	Statutory reserve KD	Voluntary reserve KD	Other reserve KD	Cumulative changes in fair values KD	Foreign currency translation adjustments KD	Revaluation reserve KD	Retained earnings KD	Sub-total KD	Non-controlling interests KD	Total equity KD
As at 1 January 2018	18,703,913	3,600,000	(4,203,067)	2,051,215	18,703,913	24,888,125	(3,062,725)	(754,256)	(16,590,050)	2,559,760	35,708,096	81,604,924	18,363,679	99,968,603
Profit for the year	-	-	-	-	-	-	-	-	-	-	11,901,838	11,901,838	2,760,888	14,662,726
Other comprehensive (loss) income for the year	-	-	-	-	-	-	-	(1,024,004)	(4,313,648)	6,379,686	-	1,042,034	3,246,948	4,288,982
Total comprehensive (loss) income for the year	-	-	-	-	-	-	-	(1,024,004)	(4,313,648)	6,379,686	11,901,838	12,943,872	6,007,836	18,951,708
Dividend for 2017 (Note 15)	-	-	-	-	-	-	-	-	-	-	(5,370,004)	(5,370,004)	-	(5,370,004)
Change in ownership of a subsidiary	-	-	-	-	-	-	(38,413)	-	-	-	-	(38,413)	(425,863)	(464,276)
Transfer to voluntary reserve	-	-	-	-	-	1,261,539	-	-	-	-	(1,261,539)	-	-	-
Dividend to non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	(662,719)	(662,719)
As at 31 December 2018	18,703,913	3,600,000	(4,203,067)	2,051,215	18,703,913	26,149,664	(3,101,138)	(1,778,260)	(20,903,698)	8,939,446	40,978,391	89,140,379	23,282,933	112,423,312

The attached notes 1 to 31 form part of these consolidated financial statements.

Gulf Insurance Group K.S.C.P. and its Subsidiaries

CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2019

	Notes	2019 KD	2018 KD
<b>OPERATING ACTIVITIES</b>			
Profit before contribution to KFAS, NLST, Zakat tax and directors' fees		19,224,759	16,609,812
Adjustments for:			
Depreciation	5	1,734,493	2,265,837
Depreciation of right of use	2.3	812,784	-
Net investment income		(14,560,136)	(10,251,170)
Impairment losses	3	1,852,012	2,618,856
Share of results of associates	6	(1,534,412)	(2,887,119)
Change in fair value of investment properties	3	(754,581)	(2,867,211)
Finance costs		3,444,736	2,921,089
		<b>10,219,655</b>	<b>8,410,094</b>
<i>Changes in operating assets and liabilities:</i>			
Investments carried at fair value through profit or loss		(94,595)	(68,191)
Premiums and insurance balances receivable		(32,779,709)	(16,607,048)
Reinsurance recoverable on outstanding claims		(116,352,410)	(27,665,259)
Other assets		3,351,037	(3,637,437)
Liabilities arising from insurance contracts		127,385,529	48,848,251
Premiums received in advance		1,374,516	(53,606)
Insurance payable		50,418,065	8,572,543
Other liabilities		1,654,900	11,877,260
		<b>45,176,988</b>	<b>29,676,607</b>
Paid to KFAS		(132,861)	(101,026)
Paid to NLST		(340,333)	(215,764)
Zakat paid		(93,637)	(112,312)
Paid to directors		(185,000)	(185,000)
Net cash flows from operating activities		<b>44,425,157</b>	<b>29,062,505</b>
<b>INVESTING ACTIVITIES</b>			
Purchase of property and equipment	5	(4,098,789)	(3,073,807)
Proceeds from sale of property and equipment		1,641,246	106,424
Dividend received from associates	6	1,518,891	552,578
Movement in investment held to maturity		(6,458,149)	(3,719,151)
Movement in debt securities (loans)		3,047,813	1,678,129
Net movement on investments available for sale		1,043,244	(6,315,424)
Movement in loans secured by life insurance policies		162,490	337,398
Other assets		(2,511,803)	(1,851,524)
Time deposits (placed) withdrawn		(6,602,161)	5,760,828
Interest income received		8,370,390	7,533,810
Purchase of investment in associate		(125,043)	-
Dividend income received		1,182,365	1,940,490
Net cash flows (used in) from investing activities		<b>(2,829,506)</b>	<b>2,949,751</b>
<b>FINANCING ACTIVITIES</b>			
Term loan		35,333,500	-
Proceeds from sale of treasury shares		4,821,689	-
Payment of lease liability		(928,385)	-
Dividends paid	15	(6,444,005)	(5,370,004)
Dividends to non-controlling interests		(465,421)	(662,719)
Finance costs paid		(3,331,786)	(2,921,089)
Acquisition of non-controlling interests		(352,784)	(464,276)
Net cash flows from (used in) financing activities		<b>28,632,808</b>	<b>(9,418,088)</b>
Foreign currency translation adjustments		<b>(2,572,362)</b>	<b>(4,523,350)</b>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>		<b>67,656,097</b>	<b>18,070,818</b>
Cash and cash equivalents at beginning of the year		<b>18,270,586</b>	<b>199,768</b>
<b>CASH AND CASH EQUIVALENTS AT END OF THE YEAR</b>	14	<b>85,926,683</b>	<b>18,270,586</b>

The attached notes 1 to 31 form part of these consolidated financial statements.

## 1 CORPORATE INFORMATION

The consolidated financial statements of Gulf Insurance Group K.S.C.P. (the "Parent Company") and subsidiaries (the "Group") for the year ended 31 December 2019 were authorised for issue in accordance with a resolution of the directors on 23 February 2020. The Shareholders' General Assembly has the power to amend the consolidated financial statements after issuance.

The Parent Company was incorporated as a Kuwaiti Shareholding Company in accordance with the Amiri Decree No. 25 of 9 April 1962, and is listed on the Kuwait Stock Exchange. The Parent Company's objectives include all types of insurance, indemnities, compensations and investing its capital and assets in various financial and real estate investments, both locally and abroad.

The Parent Company is 45.99% (31 December 2018: 44.04%) owned by Kuwait Projects Company Holding K.S.C. and 43.43% (31 December 2018: 41.42%) by Fairfax Middle East Limited Company.

The address of the Parent Company's registered office is Khaled Ibn Al-Waleed Street, KIPCO Tower, Floor No 42, Office No 1 & 2, Shark, Kuwait City P.O. Box 1040 Safat, 13011 State of Kuwait.

The Group employs 2,447 employees as at 31 December 2019 (31 December 2018: 2,555 employees).

### 2.1 BASIS OF PREPARATION

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

The consolidated financial statements have been prepared on a historical cost convention modified to include the measurement at fair value of investments carried at fair value through profit or loss, investments available for sale, investment properties and land and buildings. The consolidated financial statements are presented in Kuwaiti Dinars which is the functional and reporting currency of the Parent Company.

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously. Income and expense will not be offset in the consolidated statement of income unless required or permitted by any accounting standard or interpretation, as specifically disclosed in the accounting policies of the Group.

Certain comparative figures have been reclassified/ represented to conform to current year's presentation. Such reclassifications/ representations have no effect on previously reported profit or total equity of the Group (Note 31).

### 2.2 BASIS OF CONSOLIDATION

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries as at 31 December 2019.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

## 2.2 BASIS OF CONSOLIDATION (continued)

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting policies. All intra-group balances, transactions, unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Total comprehensive income within a subsidiary is attributed to the non-controlling interest even if that results in a deficit balance. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary;
- Derecognises the carrying amount of any non-controlling interests;
- Derecognises the cumulative translation differences recorded in equity;
- Recognises the fair value of the consideration received;
- Recognises the fair value of any investment retained;
- Recognises any surplus or deficit in the consolidated statement of income;
- Reclassifies the parent's share of components previously recognised in other comprehensive income to consolidated statement of income or retained earnings, as appropriate.

## 2.3 CHANGE IN ACCOUNTING POLICY AND DISCLOSURES

### **New and amended accounting policies, standards and interpretations**

The accounting policies adopted in the preparation of the consolidated financial information are consistent with those followed in the preparation of the Group's consolidated financial statements for the year ended 31 December 2018, except for the adoption of new standards effective as of 1 January 2019. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

#### ***IFRS 16 'Leases'***

IFRS 16 supersedes IAS 17 *Leases*, IFRIC 4 *Determining whether an Arrangement contains a Lease*, SIC-15 *Operating Leases-Incentives* and SIC-27 *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model.

Lessor accounting under IFRS 16 is substantially unchanged under IAS 17. Lessors will continue to classify leases as either operating or finance leases using similar principles as in IAS 17. Therefore, IFRS 16 did not have an impact for leases where the Group is the lessor.



# Gulf Insurance Group K.S.C.P. and its Subsidiaries

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 2.3 CHANGE IN ACCOUNTING POLICY AND DISCLOSURES (continued)

#### New and amended accounting policies, standards and interpretations (continued)

##### IFRS 16 'Leases' (continued)

The Group adopted IFRS 16 using the modified retrospective method of adoption with the date of initial application of 1 January 2019. Under this method, the standard is applied retrospectively with the cumulative effect of initially applying the standard recognised at the date of initial application. The Group elected to use the transition practical expedient allowing the standard to be applied only to contracts that were previously identified as leases applying IAS 17 and IFRIC 4 at the date of initial application. The Group also elected to use the recognition exemptions for lease contracts that, at the commencement date, have a lease term of 12 months or less and do not contain a purchase option ('short-term leases'), and lease contracts for which the underlying asset is of low value ('low-value assets').

The effect of adoption of IFRS 16 as at 1 January 2019 (increase/ (decrease)) is as follows:

	<i>KD</i>
<b>Assets</b>	
Right-of-use assets	2,686,450
Prepayments	(38,854)
	<u>2,647,596</u>
<b>Liabilities</b>	
Lease liabilities (included under other liabilities)	<u>2,647,596</u>

#### a) Nature of the effect of adoption of IFRS 16

Before the adoption of IFRS 16, the Group classified its leases (as lessee) at the inception date as operating lease. In an operating lease, the leased property was not capitalised and the lease payments were recognised as rent expense in profit or loss on a straight-line basis over the lease term. Any prepaid rent and accrued rent were recognised under other assets and other liabilities, respectively.

Upon adoption of IFRS 16, the Group applied a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The standard provides specific transition requirements and practical expedients, which has been applied by the Group.

##### *Leases previously accounted for as operating leases*

The Group recognised right-of-use assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases and leases of low-value assets. The right-of-use assets were recognised based on the carrying amount as if the standard had always been applied, apart from the use of incremental borrowing rate at the date of initial application. Lease liabilities were recognised based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application.

The Group also applied the available practical expedients wherein it:

- ▶ Used a single discount rate to a portfolio of leases with reasonably similar characteristics;
- ▶ Relied on its assessment of whether leases are onerous immediately before the date of initial application;
- ▶ Applied the short-term leases exemptions to leases with lease term that ends within 12 months at the date of initial application;
- ▶ Excluded the initial direct costs from the measurement of the right-of-use asset at the date of initial application;
- ▶ Used hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

### 2.3 CHANGE IN ACCOUNTING POLICY AND DISCLOSURES (continued)

#### New and amended accounting policies, standards and interpretations (continued)

##### *IFRS 16 'Leases' (continued)*

#### b) Summary of new accounting policies

Set out below are the new accounting policies of the Group upon adoption of IFRS 16, which have been applied from the date of initial application:

##### *Right-of-use assets*

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

##### *Lease liabilities*

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the borrowing rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of finance cost and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

##### *Short-term leases and leases of low-value assets*

The Group applies the short-term lease recognition exemption to its short-term leases of property and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of office equipment that are considered of low value (i.e., below KD 5,000). Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

##### *Significant judgement in determining the lease term of contracts with renewal options*

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has the option, under some of its leases to lease the assets for additional periods. The Group applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all relevant factors that create an economic incentive for it to exercise the renewal. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew (e.g., a change in business strategy).

Gulf Insurance Group K.S.C.P. and its Subsidiaries  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 As at and for the year ended 31 December 2019

**2.3 CHANGE IN ACCOUNTING POLICY AND DISCLOSURES (continued)**

**New and amended accounting policies, standards and interpretations (continued)**

*IFRS 16 'Leases' (continued)*

**c) Amounts recognised in the consolidated statement of financial position and statement of income**

Set out below, are the carrying amounts of the Group's right-of-use assets and lease liabilities and the movements during the year:

	<i>Right-of-use assets KD</i>	<i>Lease liabilities KD</i>
<b>As at 1 January 2019</b>	<b>2,686,450</b>	<b>2,647,596</b>
Additions	339,729	339,729
Depreciation expense	(812,784)	-
Finance cost	-	112,950
Payment	-	(928,385)
<b>As at 31 December 2019</b>	<b>2,213,395</b>	<b>2,171,890</b>

Other amendments to IFRSs which are effective for annual accounting period starting from 1 January 2019 did not have any material impact on the accounting policies, financial position or performance of the Group.

**2.4 STANDARDS ISSUED BUT NOT YET EFFECTIVE**

**New and revised IASB Standards issued but not yet effective**

Standards and interpretations issued but not yet effective up to the date of issuance of the Group's consolidated financial statements are disclosed below. The Group intends to adopt these standards, if applicable, when they become effective.

***IFRS 17 Insurance Contracts***

In May 2017, the IASB issued IFRS 17 Insurance Contracts (IFRS 17), a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, IFRS 17 will replace IFRS 4 Insurance Contracts (IFRS 4) that was issued in 2005. IFRS 17 applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply. The overall objective of IFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in IFRS 4, which are largely based on grandfathering previous local accounting policies, IFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects.

The core of IFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts.

IFRS 17 is effective for reporting periods beginning on or after 1 January 2022, with comparative figures required. Early application is permitted, provided the entity also applies IFRS 9 and IFRS 15 on or before the date it first applies IFRS 17. The Group will apply these amendments when they become effective.

## 2.5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Product classification**

#### *Insurance contracts*

Insurance contracts are those contracts when the Group (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Group determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur.

#### *Investment contracts*

Investment contracts are those contracts that transfer significant financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of price or rates, a credit rating or credit index or the other variable.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expire. Investment contracts can however be reclassified as insurance contracts after inception if insurance risk becomes significant.

### **Basis of combinations and goodwill**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Group elects whether it measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in general and administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date through consolidated statement of income.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability will be recognized in accordance with IAS 39 either in consolidated statement of income or as a change to other comprehensive income. If the contingent consideration is classified as equity, it will not be re-measured.

Subsequent settlement is accounted for within equity. In instances where the contingent consideration does not fall within the scope of IAS 39, it is measured in accordance with the appropriate IFRS.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in consolidated statement of income.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

# Gulf Insurance Group K.S.C.P. and its Subsidiaries

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 2.5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Revenue recognition**

##### *Premiums earned*

Premiums are taken into income over the terms of the policies to which they relate on a pro-rata basis. Unearned premiums represent the portion of premiums written relating to the unexpired period of coverage. The change in the provision for unearned premiums is taken to the consolidated statement of income in order that revenue is recognised over the period of risk.

##### *Commissions earned and paid*

Commissions earned and paid are recognised at the time of recognition of the related premiums.

##### *Policy issuance fees*

Insurance and investment contract policyholders are charged for policy administration services, investment management services, surrenders and other contract fees. These fees are recognised as revenue over the period in which the related services are performed. If the fees are for services provided in future periods, then they are deferred and recognised over those future periods.

##### *Interest income*

Interest income is recognised using the effective interest rate method.

##### *Dividend income*

Dividend income is recognised when the right to receive payment is established.

##### *Rental income*

Rental income is recognised on a straight line basis over the term of the lease.

##### *Realised gains and losses*

Realised gains and losses include gain and loss on financial assets and are calculated as the difference between net sales proceeds and the carrying value, and are recorded on occurrence of the sale transactions.

#### **Claims**

Claims, comprising amounts payable to contract holders and third parties and related loss adjustment expenses, net of salvage and other recoveries, are charged to consolidated statement of income as incurred. Claims comprise the estimated amounts payable, in respect of claims reported to the Group and those not reported at the reporting date.

The Group generally estimates its claims based on previous experience. Independent loss adjusters normally estimate property claims. In addition, a provision based on management's judgement and the Group's prior experience is maintained for the cost of settling claims incurred but not reported at the reporting date. Any difference between the provisions at the reporting date and settlements and provisions for the following year is included in the underwriting account of that year.

#### **Policy acquisition costs**

Commissions paid to intermediaries and other (incremental) direct costs incurred in relation to the acquisition and renewal of insurance contracts are capitalised as an intangible asset. The Deferred policy Acquisition Costs (DAC) are subsequently amortised over the term of the insurance contracts to which they relate as premiums are earned.

An impairment review is performed at each reporting date or more frequently when an indication of impairment arises. When the recoverable amounts is less than the carrying value an impairment loss is recognised in the consolidated statement of income. DAC is also considered in the liability adequacy test for each reporting period.

DAC are derecognised when the related contracts are settled or disposed of.

#### **Segment reporting**

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. A geographical segment is engaged in providing products or services within a particular economic environment that are subject to risks and return that are different from those of segments operating in other economic environments.

**2.5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Liability adequacy test**

At each reporting date the Group assesses whether its recognised insurance liabilities are adequate using current estimates of future cash flows under its insurance contracts. If that assessment shows that the carrying amount of its insurance liabilities (less related deferred policy acquisition costs) is inadequate in light of estimated future cash flows, the entire deficiency is immediately recognised in the consolidated statement of income and an unexpired risk provision is created.

The Group does not discount its liability for unpaid claims as substantially all claims are expected to be paid within one year of the reporting date.

**Reinsurance contracts held**

In order to minimise financial exposure from large claims the Group enters into agreements with other parties for reinsurance purposes. Claims receivable from reinsurers are estimated in a manner consistent with the claim liability and in accordance with the reinsurance contract. These amounts are shown as “reinsurance recoverable on outstanding claims” in the consolidated statement of financial position until the claim is paid by the Group. Once the claim is paid the amount due from the reinsurers in connection with the paid claim is transferred to “premiums and insurance balances receivables”.

Premiums on reinsurance assumed are recognised as revenue in the same manner as they would be if the reinsurance were considered direct business.

At each reporting date, the Group assesses whether there is any indication that a reinsurance asset may be impaired. Where an indicator of impairment exists, the Group makes a formal estimate of recoverable amount. Where the carrying amount of a reinsurance asset exceeds its recoverable amount the asset is considered impaired and is written down to its recoverable amount.

Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders.

The Group also assumes reinsurance risk in the normal course of business for life insurance and non-life insurance contracts when applicable. Premiums and claims on assumed reinsurance are recognised as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets or liabilities are derecognised when the contractual rights are extinguished or expire or when the contract is transferred to another party

**Taxation**

*Kuwait Foundation for the Advancement of Sciences (KFAS)*

The Group calculates the contribution to KFAS at 1% of profit for the year in accordance with the modified calculation based on the Foundation’s Board of Directors resolution, which states that the transfer to statutory reserve should be excluded from profit for the period when determining the contribution.

*National Labour Support Tax (NLST)*

The Group calculates the NLST in accordance with Law No. 19 of 2000 and related resolutions at 2.5% of taxable profit for the year. As per the law, income from associates and subsidiaries, cash dividends from listed companies which are subjected to NLST have been deducted from the profit for the year.

*Zakat*

Contribution to Zakat is calculated at 1% of the profit of the Group in accordance with the Ministry of Finance resolution No. 58/2007 effective from 10 December 2007.

**2.5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****Property and equipment**

Land and buildings are measured at fair value less accumulated depreciation on buildings and impairment losses recognised at the date of revaluation. Land is not depreciated. Valuations are performed with sufficient frequency (three years) to ensure that the carrying amount of a revalued asset does not differ materially from its fair value. A revaluation surplus is recorded in OCI and credited to the asset revaluation surplus in equity. However, to the extent that it reverses a revaluation deficit of the same asset previously recognised in consolidated statement of income, the increase is recognised in profit and loss. A revaluation deficit is recognised in the consolidated statement of consolidated statement of income, except to the extent that it offsets an existing surplus on the same asset recognised in the asset revaluation reserve.

An annual transfer from the asset revaluation reserve to retained earnings is made for the difference between depreciation based on the revalued carrying amount of the asset and depreciation based on the asset's original cost. Additionally, accumulated depreciation as at the revaluation date is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. Upon disposal, any revaluation reserve relating to the particular asset being sold is transferred to retained earnings.

Furniture and fixtures, motor vehicles and leasehold improvements are stated at cost less accumulated depreciation and any impairment in value.

Depreciation is provided on a straight line basis over the useful lives of the following classes of assets:

Buildings	20 – 50	years
Leasehold improvements	Up to 7	years
Computers	3 – 5	Years
Furniture and fixtures	1 – 2	years
Motor vehicles	1 – 4	years

**Leases accounting policies applied from 1 January 2019***Right-of-use assets*

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

*Lease liabilities*

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

*Short-term leases and leases of low-value assets*

The Group applies the short-term lease recognition exemption to its short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

**2.5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Leases accounting policies applied up to 31 December 2018**

The determination of whether an arrangement is (or contains) a lease is based on the substance of the arrangement at the inception of the lease. The arrangement is, or contains, a lease if fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset (or assets), even if that asset (or those assets) is not explicitly specified in an arrangement.

*Group as a lessee*

A lease is classified at the inception date as a finance lease or an operating lease. A lease that transfers substantially all the risks and rewards incidental to ownership to the Group is classified as a finance lease.

Finance leases are capitalised at the commencement of the lease at the inception date fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised in finance costs in the profit or loss.

A leased asset is depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

An operating lease is a lease other than a finance lease. Operating lease payments are recognised as an operating expense in the profit or loss on a straight-line basis over the lease term.

**Investment in associates**

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The considerations made in determining significant influence are similar to those necessary to determine control over subsidiaries. The Group's investment in associates is accounted for using the equity method.

Under the equity method, the investment in an associate is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the Group's share of net assets of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment and is not tested for impairment separately.

The consolidated statement of income reflects the Group's share of the results of operations of the associate. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

The aggregate of the Group's share of profit or loss of an associate is shown on the face of the consolidated statement of income and represents profit or loss after tax and non-controlling interests in the subsidiaries of the associate.

The financial statements of the associate are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in its associates. At each reporting date, the Group determines whether there is any objective evidence that the investment in the associate is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and then recognises the amount in the consolidated statement of income.



## 2.5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Upon loss of significant influence over the associate, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognised in the consolidated statement of income.

### *Financial assets*

#### **Initial recognition and measurement**

Financial assets within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held to maturity investments, financial asset available for sale, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial assets at initial recognition.

Financial assets are recognised initially at fair value plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the marketplace (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

The Group's financial assets include investments held to maturity, debt securities (loans), investments available for sale, investments carried at fair value through profit or loss, loans and other receivables time deposits and cash and cash equivalents.

#### **Subsequent measurement**

The subsequent measurement of financial assets depends on their classification as follows:

##### *Investments held to maturity*

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held to maturity when the Group has the intention and ability to hold until maturity. After initial measurement, held to maturity financial assets are measured at amortised cost, using the effective interest rate, less impairment. The effective interest rate, amortisation is included in 'net investment income' in the consolidated statement of income. Gains and losses are recognised in the consolidated statement of income when the investments are derecognised or impaired, as well as through the amortisation process.

##### *Loans and other receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These investments are initially recognised at cost, being the fair value of the consideration paid for the acquisition of the investment. All transaction costs directly attributable to the acquisition are also included in the cost of the investment. After initial measurement, loans and receivables are measured at amortised cost, using the effective interest rate, less allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in 'net investment income' in the consolidated statement of income. Gains and losses are recognised in the consolidated statement of income when the investments are derecognised or impaired, as well as through the amortisation process.

##### *Investments available for sale*

Investments available for sale are those non-derivative financial assets that are designated as available for sale or are not classified as "loans and receivables". After initial measurement, investments available for sale are subsequently measured at fair value with unrealised gains or losses recognised as other comprehensive income until the investment is derecognised, at which time the cumulative gain or loss is recognised in other comprehensive income, or determined to be impaired, at which time the cumulative loss is reclassified to the consolidated statement of income. Investments available for sale whose fair value cannot be reliably measured are carried at cost less impairment losses, if any.

##### *Investments carried at fair value through profit or loss*

Investments carried at fair value through profit or loss include financial assets held for trading and those designated at fair value through consolidated statement of income at inception. Investments typically bought for the purpose of selling in the near term are classified as held for trading. For investments designated as at fair value through consolidated statement of income, the following criteria must be met:

## 2.5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### *Financial assets (continued)*

#### **Subsequent measurement (continued)**

##### *Investments carried at fair value through profit or loss (continued)*

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on a different basis, or
- the assets and liabilities are part of a group of financial assets, financial liabilities or both which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy.

These investments are initially recorded at fair value. Subsequent to initial recognition, these investments are remeasured at fair value.

Fair value adjustments and realised gain and loss are recognised in the consolidated statement of income.

### *Receivables*

Accounts receivable are stated at their face value less impairment losses or provision for doubtful accounts.

### *Cash and cash equivalents*

For the purpose of the consolidated statement of cash flow, cash and cash equivalent consist of cash on hand and at banks, short term deposits and call accounts net of bank overdrafts.

### **De-recognition of financial assets**

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- a) The rights to receive cash flows from the asset have expired;
- b) The Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass through' arrangement; or
- c) The Group has transferred its rights to receive cash flows from the asset and either has transferred all the risks and rewards of the asset, or has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

### **Impairment of financial assets**

The Group assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial re-organisation and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

### *Investments available for sale*

For investments available for sale, the Group assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

## 2.5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### *Financial assets (continued)*

#### **Impairment of financial assets (continued)**

##### *Investments available for sale (continued)*

In the case of equity investments classified as available for sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. 'Significant' is evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the consolidated statement of income - is removed from other comprehensive income and recognised in the consolidated statement of income. Impairment losses on equity investments are not reversed through the consolidated statement of income; increases in their fair value after impairment are recognized directly in other comprehensive income.

Fair values of financial instruments and further details as to how they are measured are provided in Note 29.

### *Financial liabilities*

Financial liabilities consist of insurance payable and certain items under other payables are derecognised when the obligation under the liability is discharged, cancelled or expired.

#### **Initial recognition and measurement**

Financial liabilities are initially recognised at fair value.

#### **Subsequent measurement**

The subsequent measurement of financial liabilities depends on their classification, as follows:

##### *Insurance payables*

Insurance payables are recognised when due and measured on initial recognition at the fair value of the consideration received less directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortised cost using the effective interest rate method.

#### **De-recognition of financial liabilities**

A financial liability is derecognised when the obligation specified in the contract is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the consolidated statement of income.

#### **Offsetting of financial instruments**

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously. Income and expense will not be offset in the consolidated statement of income unless required or permitted by any accounting standard or interpretation, as specifically disclosed in the accounting policies of the Group.

#### **Fair values**

For those assets and liabilities carried at fair value, the Group measures fair value at each reporting date. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The Group must be able to access the principal or the most advantageous market at the measurement date.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

## 2.5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Fair values (continued)

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

Investments with no reliable measure of their fair value and for which no fair value information could be obtained are carried at their initial cost less impairment in value.

### Investment properties

Investment properties are initially measured at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date that is determined based on valuation performed by an independent valuer using valuation methods consistent with the nature and usage of the investment properties. Gains or losses arising from changes in the fair value of investment properties are included in the consolidated statement of income in the year in which they arise.

Investment properties are derecognised when either they have been disposed of or when the investment properties is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of investment properties are recognised in consolidated statement of income in the year of retirement or disposal.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.

### Outstanding claims reserve

Outstanding claims comprise the estimated cost of claims incurred and reported but not settled at the reporting date. Provisions for reported claims not paid as at the reporting date are made on the basis of individual case estimates.

Any difference between the provisions at the reporting date and settlements and provisions in the following year is included in the underwriting account for that year.

### Unearned premium reserve

The reserve for unearned premiums includes premiums received for risks that have not yet expired. Generally the reserve is released over the term of the contract and is recognised as premium income.

### Life mathematical reserve

The reserve for the life business at the reporting date represents the mathematical liability of policies in force at that date as determined by the Group's actuaries.

**2.5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Incurred but not reported reserve**

The incurred but not reported reserve includes amounts reserved for claims incurred but not reported at the financial position date in addition to other contingencies and any differences that may arise. Provision based on management's judgement and the Group's prior experience is maintained for the cost of settling claims incurred but not reported at the reporting date.

**End of service indemnity**

Provision is made for amounts payable to employees under the Kuwaiti Labour Law, employee contracts and applicable labour laws in the countries where the subsidiaries operate. This liability, which is unfunded, represents the amount payable to each employee as a result of involuntary termination on reporting date.

**Treasury shares**

Treasury shares consist of the Parent Company's own shares that have been issued, subsequently reacquired by the Group and not yet reissued or cancelled. The treasury shares are accounted for using the cost method. Under the cost method, the weighted average cost of the shares reacquired is charged to a contra equity account. When the treasury shares are reissued, gains are credited to a separate account in equity (Treasury shares reserve) which is not distributable. Any realised losses are charged to the same account to the extent of the credit balance on that account. Any excess losses are charged to retained earnings then reserves. Gains realised subsequently on the sale of treasury shares are first used to offset any previously recorded losses in the order of reserves, retained earnings and the gain on sale of treasury shares account. No cash dividends are paid on these shares. The issue of bonus shares increases the number of treasury shares proportionately and reduces the average cost per share without affecting the total cost of treasury shares.

**Foreign currency transactions**

The Group's consolidated financial statements are presented in Kuwaiti Dinars, which is also the Parent Company's functional currency. Each entity in the Group determines its own functional currency and items included in the consolidated financial statements of each entity are measured using that functional currency. The Group has elected to recycle the gain or loss that arises from the direct method of consolidation, which is the method the Group uses to complete its consolidation.

*i) Transactions and balances*

Transactions in foreign currencies are initially recorded by the Group entities at their respective functional currency spot rates at the date the transaction first qualifies for recognition.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency spot rate of exchange at the reporting date.

All differences arising on settlement or translation of monetary items are taken to the consolidated statement of income with the exception of monetary items that are designated as part of the hedge of the Group's net investment of a foreign operation. These are recognised in other comprehensive income until the net investment is disposed, at which time, the cumulative amount is reclassified to the consolidated statement of income. Tax charges and credits attributable to exchange differences on those monetary items are also recorded in other comprehensive income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on retranslation of non-monetary items is treated in line with the recognition of gain or loss on change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in other comprehensive income or consolidated statement of income is also recognised in other comprehensive income or consolidated statement of income, respectively).

## 2.5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Foreign currency transactions (continued)

#### *ii) Group companies*

On consolidation, assets and liabilities of foreign operations are translated into Kuwaiti dinars at the rate of exchange prevailing at the reporting date and their statements of income are translated at exchange rates prevailing at the dates of the transactions. The exchange differences arising on translation for consolidation are recognised in other comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the consolidated statement of income.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the foreign operation and translated at the closing rate.

#### **Other reserve**

Other reserve is used to record the effect of changes in ownership interest in subsidiaries, without loss of control.

#### **Contingencies**

Contingent liabilities are not recognised in the consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.

A contingent asset is not recognised in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.

## 2.6 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

### **Estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

#### *Valuation of unquoted equity investments*

Valuation of unquoted equity investments is normally based on one of the following:

- recent arm's length market transactions;
- current fair value of another instrument that is substantially the same;
- the expected cash flows discounted at current rates applicable for items with similar terms and risk characteristics; or
- other valuation models.

#### *Non-life insurance contract liabilities (Insurance technical reserves)*

For non-life insurance contracts, estimates have to be made both for the expected ultimate cost of claims reported at the reporting date, provision for outstanding claims (OCR) and for the expected ultimate cost of claims incurred but not yet reported at the reporting date (IBNR). It can take a significant period of time before the ultimate claims cost can be established with certainty and for some type of policies. The ultimate cost of outstanding claims is estimated by using a range of standard actuarial claims projection techniques.

The main assumption underlying these techniques is that the Group's past claims development experience can be used to project future claims development and hence ultimate claims costs. As such, these methods extrapolate the development of paid and incurred losses, average costs per claim and claim numbers based on the observed development of earlier years and expected loss ratios. Historical claims development is mainly analysed by accident years, but can also be further analysed by geographical area, as well as by significant business lines and claim types.

**2.6 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)**

**Estimation uncertainty (continued)**

*Non-life insurance contract liabilities (Insurance technical reserves) (continued)*

Large claims are usually separately addressed, either by being reserved at the face value of loss adjustor estimates or separately projected in order to reflect their future development. In most cases, no explicit assumptions are made regarding future rates of claims inflation or loss ratios. Instead, the assumptions used are those implicit in the historic claims development data on which the projections are based. Additional qualitative judgment is used to assess the extent to which past trends may not apply in future, (for example to reflect one-off occurrences, changes in external or market factors such as public attitudes to claiming, economic conditions, levels of claims inflation, judicial decisions and legislation, as well as internal factors such as portfolio mix, policy conditions and claims handling procedures) in order to arrive at the estimated ultimate cost of claims that present the likely outcome from the range of possible outcomes, taking account of all the uncertainties involved. A margin for adverse deviation may also be included in the liability valuation.

Claims requiring court or arbitration decisions are estimated individually. Independent loss adjusters normally estimate property claims. Management reviews its provisions for claims incurred, and claims incurred but not reported, on a quarterly basis.

*Life insurance contract liabilities (Life mathematical reserve)*

The main assumptions used relate to mortality, morbidity, longevity, investment returns, expenses, lapse and surrender rates and discount rates. The Group base mortality and morbidity tables on standard industry and national tables which reflect historical experiences, adjusted when appropriate to reflect the Group's unique risk exposure, product characteristics, target markets and own claims severity and frequency experiences. For those contracts that insure risk to longevity, prudent allowance is made for expected future mortality improvements, but epidemics, as well as wide ranging changes to life style, could result in significant changes to the expected future mortality exposure.

*Reinsurance*

The Group is exposed to disputes with, and possibility of defaults by, its reinsurers. The Group monitors on a quarterly basis the evolution of disputes with and the strength of its reinsurers.

*Impairment of goodwill*

The Group determines whether goodwill is impaired at least on an annual basis. This requires an estimation of the 'value in use' of the cash-generating units to which the goodwill is allocated. Estimating a value in use amount requires management to make an estimate of the expected future cash flows from the cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows.

*Impairment of receivables*

An estimate of the collectible amount of accounts receivable is made when collection of part or of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and a provision applied according to the length of time past due, based on historical recovery rates.

**Judgment**

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect in the amounts recognised in the consolidated financial statements:

*Classification of investments*

Management decides on acquisition of an investment whether it should be classified as available for sale or investments carried at fair value through profit or loss or held to maturity investments. The Group classifies investments as carried at fair value through profit or loss if the fair value can be reliably determined. The Group classifies investment as "held to maturity" if they meet the relevant criteria for each classification. All other investments are classified as available for sale.

*Impairment of investments*

The Group treats investments available for sale as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires considerable judgement. In addition the Group evaluates other factors, including normal volatility in share price for quoted equities and the future cash flows and the discount factors for unquoted equities.

*Classification of real estate*

Management decides on acquisition of a real estate whether it should be classified as trading or investment property. The Group classifies property as property held for sale if it is acquired principally for sale in the ordinary course of business. The Group classifies property as investment property if it is acquired to generate rental income or for capital appreciation, or for undetermined future use.

Gulf Insurance Group K.S.C.P. and its Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

3 NET INVESTMENT INCOME

Net investment income for the year from life and medical insurance segments, analysed by category, is as follows:

	<i>Debt securities (loans)</i> <i>KD</i>	<i>Investments carried at fair value through profit or loss</i> <i>KD</i>	<i>Time and call deposits</i> <i>KD</i>	<i>2019 Total</i> <i>KD</i>	<i>2018 Total</i> <i>KD</i>
Realised gain	-	1,036,269	-	1,036,269	527,466
Unrealised gain (loss)	-	1,504,874	-	1,504,874	(889,540)
Dividend income	-	58,091	-	58,091	51,865
Interest income	361,999	-	104,132	466,131	436,366
Other investment income	-	132,814	-	132,814	157,387
<b>Total investment income</b>	<b>361,999</b>	<b>2,732,048</b>	<b>104,132</b>	<b>3,198,179</b>	<b>283,544</b>
Financial charges and other expenses	-	(112,818)	-	(112,818)	(4,933)
<b>Total investment expense</b>	<b>-</b>	<b>(112,818)</b>	<b>-</b>	<b>(112,818)</b>	<b>(4,933)</b>
<b>Net investment income</b>	<b>361,999</b>	<b>2,619,230</b>	<b>104,132</b>	<b>3,085,361</b>	<b>278,611</b>



## Gulf Insurance Group K.S.C.P. and its Subsidiaries

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 3 NET INVESTMENT INCOME (continued)

Net investment income for the year non-life risk insurance segment, analysed by category, is as follows:

	<i>Investments held to maturity</i>	<i>Investments available for sale</i>	<i>Investments carried at fair value through profit or loss</i>	<i>Investment properties</i>	<i>Time and call deposits</i>	<i>Other investment income</i>	<i>2019 Total</i>	<i>2018 Total</i>
	<i>KD</i>	<i>KD</i>	<i>KD</i>	<i>KD</i>	<i>KD</i>	<i>KD</i>	<i>KD</i>	<i>KD</i>
Realised gain	-	2,974,507	65,741	-	-	-	3,040,248	2,965,487
Unrealised loss	-	-	(990,064)	-	-	-	(990,064)	(1,888,931)
Dividend income	-	843,523	280,751	-	-	-	1,124,274	1,888,625
Interest income	4,093,114	-	-	-	3,666,942	144,203	7,904,259	7,097,442
Rental income	-	-	-	97,124	-	-	97,124	44,857
Change in fair value of investment properties	-	-	-	754,581	-	-	754,581	2,867,211
Other investment income	-	-	-	-	-	1,946,309	1,946,309	523,046
<b>Total investment income (loss)</b>	<b>4,093,114</b>	<b>3,818,030</b>	<b>(643,572)</b>	<b>851,705</b>	<b>3,666,942</b>	<b>2,090,512</b>	<b>13,876,731</b>	<b>13,497,737</b>
Impairment loss (Note 8)	-	(1,852,012)	-	-	-	-	(1,852,012)	(2,618,856)
Other investment expenses	-	(418,645)	-	-	-	(1,131,606)	(1,550,251)	(737,884)
<b>Total investment expense</b>	<b>-</b>	<b>(2,270,657)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(1,131,606)</b>	<b>(3,402,263)</b>	<b>(3,356,740)</b>
<b>Net investment income (loss)</b>	<b>4,093,114</b>	<b>1,547,373</b>	<b>(643,572)</b>	<b>851,705</b>	<b>3,666,942</b>	<b>958,906</b>	<b>10,474,468</b>	<b>10,140,997</b>

# Gulf Insurance Group K.S.C.P. and its Subsidiaries

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 4 BASIC AND DILUTED EARNINGS PER SHARE

Basic earnings per share is calculated by dividing profit for the year attributable to equity holders of the Parent Company by the weighted average number of shares, less weighted average number of treasury shares outstanding during the year. Diluted earnings per share is calculated by dividing profit for the year attributable to equity holders of the Parent Company by the weighted average number of ordinary shares, less weighted average number of treasury shares, outstanding during the year plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares which is reserved from employees' share option scheme.

The information necessary to calculate basic and diluted earnings per share based on weighted average number of share outstanding during the year is as follow:

	<i>2019</i>	<i>2018</i>
Profit for the year attributable to equity holders of the Parent Company (KD)	<u>13,348,281</u>	<u>11,901,838</u>
	<i>Shares</i>	<i>Shares</i>
Number of shares outstanding at the beginning of the year	<b>187,039,125</b>	187,039,125
Weighted average number of treasury shares	<b>(5,801,392)</b>	(8,038,979)
Weighted average number of shares outstanding during the year	<u>181,237,733</u>	<u>179,000,146</u>
<b>Basic and diluted earnings per share attributable to equity holders of the Parent Company</b>	<u><b>73.65 fils</b></u>	<u>66.49 fils</u>

As there are no dilutive instruments outstanding, basic and diluted earnings per share are identical.

Gulf Insurance Group K.S.C.P. and its Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

5 PROPERTY AND EQUIPMENT

	Land KD	Buildings KD	Leasehold improvements KD	Computers KD	Furniture and Fixtures KD	Motor vehicles KD	Total KD
<b>Cost:</b>							
As at 1 January 2019	12,738,867	17,847,855	1,939,196	9,147,960	4,984,918	715,061	47,373,857
Additions	1,298,249	1,008,675	491,627	678,927	327,043	294,268	4,098,789
Disposals	(1,014,004)	(532,857)	(6,882)	(128,005)	(108,550)	(130,390)	(1,920,688)
Revaluation adjustment	2,454,176	1,815,872	-	-	-	-	4,270,048
Exchange differences	436,431	519,843	(972)	(114,862)	(9,200)	10,398	841,638
As at 31 December 2019	15,913,719	20,659,388	2,422,969	9,584,020	5,194,211	889,337	54,663,644
<b>Accumulated depreciation:</b>							
As at 1 January 2019	-	3,888,481	1,418,361	8,109,127	4,154,339	532,776	18,103,084
Charge for the year	-	594,198	241,723	550,468	238,567	109,537	1,734,493
On disposals	-	(16,991)	(4,961)	(77,194)	(62,331)	(117,965)	(279,442)
Exchange differences	-	(5,634)	3,070	(104,185)	(5,162)	2,337	(109,574)
As at 31 December 2019	-	4,460,054	1,658,193	8,478,216	4,325,413	526,685	19,448,561
<b>Net carrying amount:</b>							
As at 31 December 2019	15,913,719	16,199,334	764,776	1,105,804	868,798	362,652	35,215,083

Part of the Group's buildings with net carrying amount of KD 1,260,000 (2018: KD 1,260,000) have been mortgaged with the Ministry of Commerce and Industry.

Gulf Insurance Group K.S.C.P. and its Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

**5 PROPERTY AND EQUIPMENT (continued)**

	Land KD	Buildings KD	Leasehold improvements KD	Computers KD	Furniture and Fixtures KD	Motor vehicles KD	Total KD
Cost:							
As at 1 January 2018	8,582,046	9,379,132	1,960,496	9,251,224	5,227,565	727,897	35,128,360
Additions	921,918	1,008,600	107,054	684,514	184,455	167,266	3,073,807
Disposals	-	-	(16,687)	(230,209)	(326,857)	(152,428)	(726,181)
Transfer from investment properties	296,916	1,449,647	-	-	-	-	1,746,563
Transfer to investment properties	(89,830)	(584,506)	-	-	-	-	(674,336)
Revaluation adjustment	3,195,042	6,568,088	-	-	-	-	9,763,130
Exchange differences	(167,225)	26,894	(111,667)	(557,569)	(100,245)	(27,674)	(937,486)
As at 31 December 2018	12,738,867	17,847,855	1,939,196	9,147,960	4,984,918	715,061	47,373,857
Accumulated depreciation:							
As at 1 January 2018	-	2,896,736	1,349,972	8,096,082	4,202,006	534,026	17,078,822
Charge for the year	-	983,042	137,155	715,590	266,398	163,652	2,265,837
On disposals	-	-	(21,839)	(203,817)	(253,388)	(140,713)	(619,757)
Exchange differences	-	8,703	(46,927)	(498,728)	(60,677)	(24,189)	(621,818)
As at 31 December 2018	-	3,888,481	1,418,361	8,109,127	4,154,339	532,776	18,103,084
Net carrying amount:							
As at 31 December 2018	12,738,867	13,959,374	520,835	1,038,833	830,579	182,285	29,270,773

# Gulf Insurance Group K.S.C.P. and its Subsidiaries

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 6 INVESTMENT IN ASSOCIATES

The Group has the following investment in associates:

	<i>Country of incorporation</i>	<i>Percentage of ownership</i>		<i>Principal Activity</i>
		<i>2019</i>	<i>2018</i>	
Al-Buruj Co-Operative Insurance Company (A Saudi Public Stock Company) ("Al-Buruj)	Kingdom of Saudi Arabia	27%	27%	Insurance
Al-Argan International Real Estate Company K.S.C.P. (Al-Argan)	State of Kuwait	20%	20%	Real Estate
Alliance Insurance Company P.S.C.	United Arab Emirates	20%	20%	Insurance
Egyptian Takaful Property and Liability S.A.E.	Egypt	25%	25%	Insurance
United Networks Company K.S.C. (Closed)	State of Kuwait	17%	17%	Communication & Broadcasting
Algeria Gulf Life Insurance Company ("AGLIC")	Algeria	42.5%	42.5%	Insurance
Health 360 Ancillary Service Company W.L.L. ("H-360") *	Bahrain	41%	-	Third party administration - Claims

#### Carrying amount of investment in associates

The movement of the investment in associates during the year is as follows:

	<i>2019</i>	<i>2018</i>
	<i>KD</i>	<i>KD</i>
Carrying value at 1 January	43,269,439	40,850,904
Additions	125,043	-
Dividends received	(1,518,891)	(552,578)
Share of results of associates	1,534,412	2,887,119
Share of other comprehensive loss of associates	(137,760)	(77,589)
Foreign currency translation adjustments	165,047	161,583
<b>Carrying value at 31 December</b>	<b>43,437,290</b>	<b>43,269,439</b>

\* As at 31 December 2018, Bahrain Kuwait Insurance Company B.S.C. ("BKIC" or "the Subsidiary") owned 60% of Health 360 Ancillary Service Co W.L.L. ("H-360"). During the year, H-360 offered a rights issue to which the Subsidiary did not subscribe. As a result, of not subscribing to this right issue, the Subsidiary's effective ownership in H-360 has decreased to 40.5% and the Subsidiary has also lost the power to govern the operating and financial policies of H-360.

H-360 has thus been deconsolidated with effect from 16 July 2019 ("the date of loss of control"). The remaining investment in H-360 has been classified as investment in associate as the Subsidiary still exercises significant influence over the investee.

Gulf Insurance Group K.S.C.P. and its Subsidiaries  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

**6 INVESTMENT IN ASSOCIATES (continued)**

Summarised financial information of material associates of the Group is as follows:

	<i>Al-Buruj</i> KD	<i>Al-Argan</i> KD	<i>Others</i> KD	<b>2019</b> KD	<b>2018</b> KD
<i>Share of associates' financial position:</i>					
Assets	23,997,799	45,440,485	32,804,509	<b>102,242,793</b>	84,536,916
Liabilities	(14,333,012)	(27,580,963)	(19,491,234)	<b>(61,405,209)</b>	(43,867,183)
Net assets	9,664,787	17,859,522	13,313,275	<b>40,837,584</b>	40,669,733
Goodwill	640,164	-	1,959,542	<b>2,599,706</b>	2,599,706
Net assets	10,304,951	17,859,522	15,272,817	<b>43,437,290</b>	43,269,439
<i>Share of associates' revenues and net profit:</i>					
Revenues	6,522,215	1,602,601	5,608,192	<b>13,733,008</b>	15,757,602
Net profit	95,682	98,551	1,340,179	<b>1,534,412</b>	2,887,119

Investment in associates includes a quoted associate with a carrying value of KD 38,294,367 (2018: KD 38,876,149) having a market value of KD 24,435,557 (2018: KD 27,430,559).

**7 GOODWILL**

Goodwill has been allocated to individual cash-generating units. The carrying amount of goodwill allocated to each of the cash-generating units is shown below:

	<b>2019</b> KD	<b>2018</b> KD
Arab Misr Insurance Group Company S.A.E.	<b>308,340</b>	308,340
Bahrain Kuwaiti Insurance Company B.S.C.	<b>2,625,935</b>	2,625,935
Arab Orient Insurance Company J.S.C.	<b>5,292,099</b>	5,292,099
Dar Al-Salam Insurance Company	<b>604,073</b>	604,073
Egypt Life Takaful Insurance Company S.A.E.	<b>167,904</b>	167,904
L'Algerienne Des Assurance (2a)	<b>3,932,981</b>	3,932,981
Gulf Sigorta A.Ş.	<b>2,173,128</b>	2,173,128
	<b>15,104,460</b>	15,104,460

Movement on goodwill during the year is as follows:

	<b>2019</b> KD	<b>2018</b> KD
As at 1 January	<b>15,104,460</b>	15,104,460
As at 31 December	<b>15,104,460</b>	15,104,460

The recoverable amount of each segment unit has been determined based on a value in use calculation, using cash flow projections approved by senior management covering a five-year period. The average discount rate used was 25.18% (2018: 24.63%) applied to cash flow projections over a five years period. Cash flows beyond the five year period are extrapolated using a projected growth rate of 2.74% (2018: 3%).

The calculation of value in use for each segment unit is sensitive to the following assumptions:

- Interest margins;
- Discount rates;
- Market share assumptions
- Projected growth rates used to extrapolate cash flows beyond the budget period; and
- Inflation rates.

# Gulf Insurance Group K.S.C.P. and its Subsidiaries

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 7 GOODWILL (continued)

#### *Interest margins*

Interest margins are based on average values achieved in the three years preceding the start of the budget period. These are increased over the budget period for anticipated market conditions.

#### *Discount rates*

Discount rates reflect management's estimate of return on capital employed (ROCE) required in each business. This is the benchmark used by management to assess operating performance and to evaluate future investment proposals. Discount rates are calculated by using the Weighted Average Cost of Capital (WACC).

#### *Market share assumptions*

These assumptions are important because, as well as using industry data for growth rates, management assess how the unit's relative position to its competitors might change over the budget period.

#### *Projected growth rates and local inflation rates*

Assumptions are based on published industry research.

#### *Inflation rates*

Estimates are obtained from published indices for countries where the Group operates.

#### **Sensitivity to changes in assumptions**

With regard to the assessment of value in use of the cash-generating unit, management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of the unit to materially exceed its recoverable amount.

### 8 INVESTMENTS AVAILABLE FOR SALE

	<i>2019</i>	<i>2018</i>
	<i>KD</i>	<i>KD</i>
Quoted equity securities	11,433,900	12,340,983
Unquoted equity securities	5,893,209	5,791,305
Quoted managed funds	221,438	212,109
Quoted bonds	26,725,541	22,140,790
Unquoted managed funds	676,957	941,339
	<u>44,951,045</u>	<u>41,426,526</u>

Impairment loss of KD 1,852,012 (2018: KD 2,618,856) has been made against quoted securities on which there has been a significant or prolonged decline in fair value below cost.

### 9 INVESTMENTS CARRIED AT FAIR VALUE THROUGH PROFIT OR LOSS

	<i>2019</i>	<i>2018</i>
	<i>KD</i>	<i>KD</i>
<b>Held for trading:</b>		
Quoted securities	4,844,468	6,317,282
<b>Designated upon initial recognition:</b>		
Managed funds of quoted securities	21,485,251	18,301,022
	<u>26,329,719</u>	<u>24,618,304</u>

Gulf Insurance Group K.S.C.P. and its Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

**10 PREMIUMS AND INSURANCE BALANCES RECEIVABLE**

	<i>2019</i> <i>KD</i>	<i>2018</i> <i>KD</i>
<b>Policyholders' accounts receivable</b>		
Premiums receivable	138,618,677	110,549,215
Insured debts receivable	323,012	255,633
	<u>138,941,689</u>	<u>110,804,848</u>
Provision for doubtful debts	(11,100,398)	(11,098,364)
<b>Net policyholders' accounts receivable</b>	<u>127,841,291</u>	<u>99,706,484</u>
	<i>2019</i> <i>KD</i>	<i>2018</i> <i>KD</i>
<b>Insurance and reinsurers' accounts receivable</b>		
Reinsurers' receivables	18,014,615	12,366,284
Provision for doubtful debts	(3,222,020)	(2,218,591)
<b>Net insurance and reinsurers' accounts receivable</b>	<u>14,792,595</u>	<u>10,147,693</u>
<b>Total premiums and insurance balances receivable</b>	<u>142,633,886</u>	<u>109,854,177</u>

The Group's terms of business require amounts to be paid within the underwriting year, and as such these receivables are remeasured at cost. Arrangements with the reinsurance companies normally require settlement on a quarterly basis.

**Movements in the allowance for impairment of policyholders' accounts receivable were as follows:**

	<i>2019</i> <i>KD</i>	<i>2018</i> <i>KD</i>
As at 1 January	11,098,364	9,689,954
Charge for the year	349,446	1,629,857
Amounts written off	(347,412)	(221,447)
As at 31 December	<u>11,100,398</u>	<u>11,098,364</u>

**Movements in the allowance for insurance and reinsurers' accounts receivable were as follows:**

	<i>2019</i> <i>KD</i>	<i>2018</i> <i>KD</i>
As at 1 January	2,218,591	1,202,867
Charge for the year	1,003,429	1,015,724
As at 31 December	<u>3,222,020</u>	<u>2,218,591</u>



Gulf Insurance Group K.S.C.P. and its Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

11 LIABILITIES AND ASSETS ARISING FROM INSURANCE CONTRACTS

31 December 2019	Marine and aviation KD	Motor vehicles KD	Property KD	Engineering KD	General accidents KD	Life KD	Medical KD	Total KD
<b>OUTSTANDING CLAIMS</b>								
<b>RESERVE:</b>								
Gross balance at beginning of the year	10,458,453	34,170,660	41,076,397	33,720,183	30,694,562	12,621,358	32,649,307	195,390,920
Reinsurance recoverable on outstanding claims	(9,213,230)	(6,654,930)	(37,730,651)	(30,014,411)	(24,416,880)	(3,781,873)	(19,156,597)	(130,968,572)
Net balance at beginning of the year	1,245,223	27,515,730	3,345,746	3,705,772	6,277,682	8,839,485	13,492,710	64,422,348
Foreign currency translation difference	124,025	532,143	(612,667)	(778,769)	(408,367)	(40,170)	(50,204)	(1,234,009)
Incurred during the year (net)	354,474	46,028,750	1,106,063	4,544,727	3,644,507	2,949,527	70,026,169	128,654,217
Paid during the year (net)	(401,657)	(41,524,370)	(1,787,048)	(4,650,540)	(1,658,303)	(3,178,868)	(66,027,536)	(119,228,322)
<b>NET BALANCE AT END OF THE YEAR</b>	<b>1,322,065</b>	<b>32,552,253</b>	<b>2,052,094</b>	<b>2,821,190</b>	<b>7,855,519</b>	<b>8,569,974</b>	<b>17,441,139</b>	<b>72,614,234</b>
Represented in:								
Gross balance at end of the year	9,263,788	40,012,032	17,457,755	162,514,543	34,839,239	12,456,460	43,391,399	319,935,216
Reinsurance recoverable	(7,941,723)	(7,459,779)	(15,405,661)	(159,693,353)	(26,983,720)	(3,886,486)	(25,950,260)	(247,320,982)
<b>NET BALANCE AT END OF THE YEAR</b>	<b>1,322,065</b>	<b>32,552,253</b>	<b>2,052,094</b>	<b>2,821,190</b>	<b>7,855,519</b>	<b>8,569,974</b>	<b>17,441,139</b>	<b>72,614,234</b>
Unearned premiums reserve (net)	761,947	26,367,949	2,975,864	8,552,556	5,032,547	1,544,906	14,272,732	59,508,501
Life mathematical reserve (net)	-	-	-	-	-	26,142,855	227,645	26,370,500
Incurred but not reported reserve (net)	109,502	1,274,377	874,987	225,215	102,859	-	-	2,586,940

There are no material claims for which the amounts and timing of claims are not settled within one year of the reporting date.

Gulf Insurance Group K.S.C.P. and its Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

11 LIABILITIES AND ASSETS ARISING FROM INSURANCE CONTRACTS (continued)

	Marine and aviation KD	Motor vehicles KD	Property KD	Engineering KD	General accidents KD	Life KD	Medical KD	Total KD
31 December 2018								
OUTSTANDING CLAIMS RESERVE:								
Gross balance at beginning of the year	5,796,260	30,331,914	44,572,689	14,599,777	25,003,065	13,945,384	32,016,340	166,265,429
Reinsurance recoverable on outstanding claims	(5,419,209)	(8,311,544)	(42,586,534)	(12,871,309)	(18,237,882)	(3,944,038)	(19,269,350)	(110,639,866)
Net balance at beginning of the year	377,051	22,020,370	1,986,155	1,728,468	6,765,183	10,001,346	12,746,990	55,625,563
Foreign currency translation difference	456,629	3,093,047	368,512	192,412	(1,271,494)	(13,199)	9,332	2,835,239
Incurred during the year (net)	1,003,715	43,542,088	2,445,238	5,477,409	2,424,757	3,974,307	60,250,646	119,118,160
Paid during the year (net)	(592,172)	(41,139,775)	(1,454,159)	(3,692,517)	(1,640,764)	(5,122,969)	(59,514,258)	(113,156,614)
NET BALANCE AT END OF THE YEAR	1,245,223	27,515,730	3,345,746	3,705,772	6,277,682	8,839,485	13,492,710	64,422,348
Represented in:								
Gross balance at end of the year	10,458,453	34,170,660	41,076,397	33,720,183	30,694,562	12,621,358	32,649,307	195,390,920
Reinsurance recoverable	(9,213,230)	(6,654,930)	(37,730,651)	(30,014,411)	(24,416,880)	(3,781,873)	(19,156,597)	(130,968,572)
NET BALANCE AT END OF THE YEAR	1,245,223	27,515,730	3,345,746	3,705,772	6,277,682	8,839,485	13,492,710	64,422,348
Unearned premiums reserve (net)	710,657	25,432,104	2,985,221	8,123,103	4,944,455	1,517,844	15,754,193	59,467,577
Life mathematical reserve (net)	-	-	-	-	-	24,281,574	225,557	24,507,131
Incurred but not reported reserve (net)	100,000	1,100,000	150,000	200,000	100,000	-	-	1,650,000

# Gulf Insurance Group K.S.C.P. and its Subsidiaries

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 12 OTHER ASSETS

	<i>2019</i> <i>KD</i>	<i>2018</i> <i>KD</i>
Accrued interest income	2,359,605	2,203,381
Inward reinsurance retentions	217,667	231,028
Refundable claims	1,252,009	292,648
Advances towards acquisition of investment	5,807,064	3,295,261
Prepaid expenses and others	18,820,750	22,857,957
	<u>28,457,095</u>	<u>28,880,275</u>

### 13 TIME DEPOSITS

Time deposits of KD 39,280,244 (2018: KD 32,678,083) are placed with local and foreign banks and carry an average effective interest rate of 10% (2018: 12.5%) per annum. Time deposits mature within one year.

### 14 CASH AND CASH EQUIVALENTS

	<i>2019</i> <i>KD</i>	<i>2018</i> <i>KD</i>
Cash on hand and at banks	15,054,336	15,188,446
Short term deposits and call accounts	72,607,432	49,755,316
Cash and cash equivalents in the consolidated statement of financial position	87,661,768	64,943,762
Bank overdrafts	(1,735,085)	(46,673,176)
Cash and cash equivalents in the consolidated statement of cash flows	<u>85,926,683</u>	<u>18,270,586</u>

Bank overdrafts represents a facility obtained from a local bank and carries an average interest rate of 1.24% (2018: 1.34%).

During the current year, the Parent Company obtained two bank loans from local banks to be payables as follows:

- a) First loan is payable six annual installments beginning on 1 January 2020 and carry interest rate of 4.25% per annum and the last installment is due on 31 January 2025.
- b) Second loan is payable five annual installments beginning on 31 March 2020 and carry interest rate of 4.25% per annum and the last installment is due on 31 March 2024.

### 15 SHARE CAPITAL

Authorised, issued and fully paid capital consists of 187,039,125 shares of 100 fils each (2018: 187,039,125 shares) which was fully paid in cash.

#### *Cash dividends, bonus shares and directors' remuneration*

At the Board of Directors meeting held on 23 February 2020, the directors of the Parent Company proposed distribution of a cash dividend of 38 fils (2018: 36 fils) per share for the year ended 31 December 2019. The proposed dividend is subject to the approval of the shareholders at the General Assembly meeting.

The Ordinary Annual General Assembly of the Parent Company's shareholders held on 29 March 2019 approved the payment of cash dividends amounting to KD 6,444,005 for the year ended 31 December 2018 (2017: KD 5,370,004), which represents 36% of paid up share capital (2017: 29%).

Directors' remuneration of KD 185,000 for the year ended 31 December 2019 is subject to approval by the Ordinary Annual General Assembly of the Parent Company's shareholders. Directors' remuneration of KD 185,000 for the year ended 31 December 2018 was approved by the Ordinary Annual General Assembly of the Parent Company's shareholders held on 29 March 2019.

### 16 TREASURY SHARES

	<i>2019</i>	<i>2018</i>
Number of shares (share)	<u>821,396</u>	<u>8,038,979</u>
Percentage of issued shares (%)	<u>0.44%</u>	<u>4.30%</u>
Market value (KD)	<u>492,838</u>	<u>5,233,375</u>

# Gulf Insurance Group K.S.C.P. and its Subsidiaries

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 17 STATUTORY RESERVE

In accordance with the Companies' Law, and the Parent Company's Memorandum of Incorporation and Articles of Association, a minimum of 10% of the profit for the year attributable to the equity holders of the Parent Company before KFAS, NLST, Zakat and board of directors' remuneration shall be transferred to the statutory reserve based on the recommendation of the Parent Company's board of directors. The annual general assembly of the Parent Company may resolve to discontinue such transfer when the reserve exceeds 50% of the issued share capital. The reserve may only be used to offset losses or enable the payment of a dividend up to 5% of paid-up share capital in years when profit is not sufficient for the payment of such dividend due to absence of distributable reserves. Any amounts deducted from the reserve shall be refunded when the profits in the following years suffice, unless such reserve exceeds 50% of the issued share capital. The Parent Company discontinued the annual transfer since the reserve has reached 100% of the share capital.

### 18 VOLUNTARY RESERVE

In accordance with the Companies' Law, and the Parent Company's Memorandum of Incorporation and Articles of Association, a minimum of 10% of the profit for the year attributable to the equity holders of the Parent Company before KFAS, NLST, Zakat and board of directors' remuneration shall be transferred to the voluntary reserve. Such annual transfers may be discontinued by a resolution of the shareholders' general assembly upon a recommendation by the Board of Directors. There are no restrictions on the distribution of this reserve.

### 19 INSURANCE PAYABLE

	<i>2019</i> <i>KD</i>	<i>2018</i> <i>KD</i>
Policyholders and agencies payables	35,214,788	21,774,132
Insurance and reinsurance payables	89,513,487	49,103,561
Amounts due to policyholders of Takaful unit (Note 28)	991,535	4,424,048
	<u>125,719,810</u>	<u>75,301,741</u>

### 20 OTHER LIABILITIES

	<i>2019</i> <i>KD</i>	<i>2018</i> <i>KD</i>
Accrued expenses and others	36,185,132	36,206,292
Lease liability	2,171,890	-
Reserve for reinsurance premiums	2,403,325	2,395,838
KFAS, NLST and Zakat payables	551,056	528,559
Provision for end of service benefits	9,882,870	8,033,994
Proposed directors' remuneration	185,000	185,000
	<u>51,379,273</u>	<u>47,349,683</u>

As at and for the year ended 31 December 2019

**21 SEGMENT INFORMATION**

**a) Segmental consolidated statement of income**

The Group operates in two segments, general risk insurance and life and medical insurance; there are no inter-segment transactions. Following are the details of those two primary segments:

- The general risk insurance segment offers general insurance to individuals and businesses. General insurance products offered include marine and aviation, motor vehicles, property, engineering and general accidents. These products offer protection of policyholder's assets and indemnification of other parties that have suffered damage as a result of policyholder's accident.
- The life and medical insurance segment offers savings, protection products and other long-term contracts. It comprises a wide range of whole life insurance, term insurance, unitized pensions (Misc individual policies), pure endowment pensions, group life and disability, credit life (banks), group medical including third party administration (TPA), preferred global health and FAY products. Revenue from this segment is derived primarily from insurance premium, fees, commission income, investment income and fair value gains and losses on investments.

Unallocated category comprises of assets and liabilities' relating to the Group's investing activities which do not fall under the Group's primary segments.

Executive Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on segment result and is measured consistently with the results in the consolidated financial statements.

**Gulf Insurance Group K.S.C.P. and its Subsidiaries**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
As at and for the year ended 31 December 2019

**21 SEGMENT INFORMATION (continued)**

**a) Segmental consolidated statement of income (continued)**

Year ended 31 December 2019:	General risk insurance					Life and medical insurance			Total life and medical insurance KD
	Marine and aviation KD	Motor vehicles KD	Property KD	Engineering KD	General accidents KD	Total general risk insurance KD	Life KD	Medical KD	
Revenue:									
Premiums written	10,806,185	60,336,347	49,331,722	29,882,904	26,199,076	176,556,234	19,169,236	198,333,714	217,502,950
Reinsurance premiums ceded	(7,773,014)	(3,257,041)	(43,993,402)	(21,649,037)	(15,533,236)	(92,205,730)	(6,905,326)	(113,171,988)	(119,177,314)
Net premiums written	3,033,171	57,079,306	5,338,320	8,233,867	10,665,840	84,350,504	13,163,910	85,161,726	98,325,636
Movement in unearned premiums reserve	5,895	(995,292)	450,533	(931,242)	(462,261)	(1,932,367)	45,119	1,542,155	1,587,274
Movement in life mathematical reserve	-	-	-	-	-	-	(1,030,534)	(3,120)	(1,033,654)
Net premiums earned	3,039,066	56,084,014	5,788,853	7,302,625	10,203,579	82,418,137	12,178,495	86,700,761	98,879,256
Commission received on ceded reinsurance	1,980,603	460,996	5,044,661	2,581,633	2,505,236	12,573,129	946,272	4,242,577	5,188,849
Policy issuance fees	189,851	1,205,025	293,265	30,225	189,967	1,908,333	30,688	1,236,199	1,266,887
Net investment income from designated life and medical insurance	-	-	-	-	-	-	3,027,128	58,233	3,085,361
<b>Total revenue</b>	<b>5,209,520</b>	<b>57,750,035</b>	<b>11,126,779</b>	<b>9,914,483</b>	<b>12,898,782</b>	<b>96,899,599</b>	<b>16,182,583</b>	<b>92,237,770</b>	<b>108,420,353</b>
Expenses:									
Claims incurred	354,474	46,028,750	1,106,063	4,544,727	3,644,507	55,678,521	2,949,527	70,026,169	72,575,696
Commission and discounts	1,102,396	7,960,442	2,818,057	1,461,323	3,571,773	16,911,991	2,962,734	2,626,591	5,589,325
Maturity and cancellations of life insurance policies	-	-	-	-	-	-	5,368,202	-	5,368,202
General and administrative expenses	1,365,454	6,761,282	2,685,838	2,207,280	2,819,816	15,839,670	1,653,433	9,662,879	11,316,312
<b>Total expenses</b>	<b>2,822,324</b>	<b>60,750,474</b>	<b>6,607,958</b>	<b>8,213,330</b>	<b>10,036,096</b>	<b>88,430,182</b>	<b>12,933,896</b>	<b>82,315,639</b>	<b>95,249,535</b>
<b>Net underwriting income</b>	<b>2,387,196</b>	<b>(3,000,439)</b>	<b>4,518,821</b>	<b>1,701,153</b>	<b>2,862,686</b>	<b>8,469,417</b>	<b>3,248,687</b>	<b>9,922,131</b>	<b>13,170,818</b>
Net investment income	-	-	-	-	-	-	-	-	-
Finance costs	-	-	-	-	-	10,474,468	-	-	-
Share of results of associates	-	-	-	-	-	(3,444,736)	-	-	-
Net sundry income	-	-	-	-	-	1,534,412	-	-	-
Unallocated general and administrative expenses	-	-	-	-	-	1,070,827	-	-	-
Profit for the year before contribution to KFAS, NLSI, Zakat tax and Directors' remuneration	-	-	-	-	-	(8,322,419)	-	-	-
									(5,135,020)
									9,442,790
									19,224,759

**Gulf Insurance Group K.S.C.P. and its Subsidiaries**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

As at and for the year ended 31 December 2019

**21 SEGMENT INFORMATION (continued)**

**a) Segmental consolidated statement of income (continued)**

Year ended 31 December 2018:	General risk insurance					Life and medical insurance			Total life and medical insurance KD
	Marine and aviation KD	Motor vehicles KD	Property KD	Engineering KD	General accidents KD	Total general risk insurance KD	Life KD	Medical KD	
Revenue:									
Premiums written	10,636,127	58,254,244	41,069,058	32,730,515	23,882,318	166,572,262	16,256,655	181,774,937	198,031,592
Reinsurance premiums ceded	(7,549,486)	(3,145,634)	(36,275,185)	(23,122,409)	(13,861,636)	(83,954,350)	(5,785,444)	(103,713,079)	(109,498,523)
Net premiums written	3,086,641	55,108,610	4,793,873	9,608,106	10,020,682	82,617,912	10,471,211	78,061,858	88,533,069
Movement in unearned premiums reserve	(63,001)	(2,650,953)	(1,585,091)	(1,065,828)	(264,224)	(5,609,097)	(283,627)	(1,741,408)	(2,025,035)
Movement in life mathematical reserve	-	-	-	-	4,181	4,181	1,639,998	(125,225)	1,514,773
Net premiums earned	3,023,640	52,477,657	3,208,782	8,542,278	9,760,639	77,012,996	11,827,582	76,195,225	88,022,807
Commission received on ceded reinsurance	2,019,935	521,676	4,836,604	2,577,808	2,909,123	12,865,146	1,594,246	2,662,623	4,256,869
Policy issuance fees	174,586	1,357,667	458,087	45,266	181,915	2,197,521	16,356	1,362,946	1,379,302
Net investment income from designated life and medical insurance	-	-	-	-	-	-	211,204	67,407	278,611
Total revenue	5,218,161	54,357,000	8,503,473	11,165,352	12,851,677	92,075,663	13,649,388	80,288,201	93,937,589
Expenses:									
Claims incurred	1,003,716	43,542,088	2,445,238	5,477,409	2,424,757	54,893,208	3,974,307	60,250,645	64,224,952
Commission and discounts	1,142,309	7,293,575	2,750,775	1,478,149	3,503,738	16,148,546	2,211,113	2,277,504	4,488,617
Maturity and cancellations of life insurance Policies	-	-	-	-	-	-	4,132,368	-	4,132,368
General and administrative expenses	1,349,858	6,648,510	2,681,932	1,875,988	3,255,791	15,812,079	1,743,498	8,866,205	10,609,703
Total expenses	3,495,883	57,484,173	7,857,945	8,831,546	9,184,286	86,853,833	12,061,286	71,394,354	83,455,640
Net underwriting income	1,722,278	(3,147,173)	645,528	2,333,806	3,667,391	5,221,830	1,588,102	8,893,847	10,481,949
Net investment income	-	-	-	-	-	-	-	-	-
Finance costs	-	-	-	-	-	10,140,997	-	-	-
Share of results of associates	-	-	-	-	-	(2,916,156)	-	-	(4,933)
Net sundry income	-	-	-	-	-	2,887,119	-	-	2,887,119
Unallocated general and administrative expenses	-	-	-	-	-	2,345,223	-	-	1,185,182
Profit for the year before contribution to KFAS, NLST, Zakat tax and Directors' remuneration	-	-	-	-	-	(7,293,190)	-	-	(5,438,209)
						10,385,823			6,223,989
									16,609,812

Gulf Insurance Group K.S.C.P. and its Subsidiaries  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

21 SEGMENT INFORMATION (continued)

b) Segment consolidated statement of financial position

<i>31 December 2019</i>	<i>General risk Insurance KD</i>	<i>Life and medical insurance KD</i>	<i>Un-allocated KD</i>	<i>Total KD</i>
<b>Total assets</b>	<b>514,591,829</b>	<b>111,169,809</b>	<b>137,404,806</b>	<b>763,166,444</b>
<b>Total liabilities</b>	<b>424,470,438</b>	<b>121,868,788</b>	<b>81,980,828</b>	<b>628,320,054</b>
<i>31 December 2018</i>	<i>General risk Insurance KD</i>	<i>Life and medical insurance KD</i>	<i>Un-allocated KD</i>	<i>Total KD</i>
<b>Total assets</b>	<b>356,641,802</b>	<b>103,109,862</b>	<b>107,388,589</b>	<b>567,140,253</b>
<b>Total liabilities</b>	<b>285,060,014</b>	<b>105,855,088</b>	<b>63,801,839</b>	<b>454,716,941</b>

Balances relating to investments activities are reported within unallocated category since these activities does not relate to any of the primary two segments.



Gulf Insurance Group K.S.C.P. and its Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

21 SEGMENT INFORMATION (continued)

c) Geographic information

	Kuwait		GCC Countries		Other ME Countries		Total	
	2019 KD	2018 KD	2019 KD	2018 KD	2019 KD	2018 KD	2019 KD	2018 KD
Segment revenue	116,518,891	104,013,759	21,219,669	20,089,976	67,581,392	61,909,517	205,319,952	186,013,252
Segment results (net underwriting income)	12,240,751	11,656,901	2,176,245	1,681,922	7,223,239	2,364,956	21,640,235	15,703,779
Profit for the year attributable to equity holders of the Parent Company	4,316,466	4,727,023	859,141	884,155	8,172,674	6,290,660	13,348,281	11,901,838
	Kuwait		GCC Countries		Other ME Countries		Total	
	2019 KD	2018 KD	2019 KD	2018 KD	2019 KD	2018 KD	2019 KD	2018 KD
Total assets	480,081,232	300,285,381	74,969,025	90,612,777	208,116,187	176,242,095	763,166,444	567,140,253
Total liabilities	440,100,903	263,139,504	53,871,324	73,396,508	134,347,827	118,180,929	628,320,054	454,716,941

## Gulf Insurance Group K.S.C.P. and its Subsidiaries

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 22 STATUTORY GUARANTEES

The following amounts are held in Kuwait as security for the order of the Minister of Commerce and Industry in accordance with the Ministerial Decree No. 27 of 1966 and its amendments:

	<i>2019</i> <i>KD</i>	<i>2018</i> <i>KD</i>
Current accounts and deposits at banks	<b>20,618,677</b>	20,710,333
Loans secured by life insurance policies	<b>1,262,691</b>	1,599,688
	<b>21,881,368</b>	22,310,021

Statutory guarantees of KD 36,374,466 (2018: KD 32,865,541) are held outside the State of Kuwait as security for the subsidiary companies' activities.

#### 23 CONTINGENT LIABILITIES

At the reporting date, the Group is contingently liable in respect of letters of guarantee and other guarantees amounting to KD 55,335,102 (2018: KD 16,393,283).

The Group operates in the insurance industry and is subject to legal proceedings in the normal course of business. While it is not practicable to forecast or determine the final results of all pending or threatened legal proceedings, management does not believe that such proceedings (including litigation) will have a material effect on its results and financial position.

#### 24 COMMITMENTS

The Group does not have future commitments with respect to purchase of financial instruments (2018: Nil).

#### 25 RISK MANAGEMENT

##### (a) Governance framework

The Group's risk and financial management objective is to protect the Group's shareholders from events that hinder the sustainable achievement of financial performance objectives, including failing to exploit opportunities. Risk management also protects policyholders' fund by ensuring that all liabilities towards the policyholders are fulfilled in duly matter. Key management recognises the critical importance of having efficient and effective risk management systems in place.

The Group established a risk management function with clear terms of reference from the Parent Company's board of directors, its committees and the associated executive management committees. The risk management function will support the Parent Company as well as the subsidiaries in all risk management practices. This supplemented with a clear organisational structure that document delegated authorities and responsibilities from the board of directors to executive and senior managers.

# Gulf Insurance Group K.S.C.P. and its Subsidiaries

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 25 RISK MANAGEMENT (continued)

#### (b) Regulatory framework

Law No. 24 of 1961, Law No.13 of 1962, which were subsequently amended by decrees No.510 and 511 of 2011 and decrees No. 578 and 579 of 2013, and the rules and regulations issued by the Ministry of Commerce provide the regulatory framework for the insurance industry in Kuwait. All insurance companies operating in Kuwait are required to follow these rules and regulations.

The following are the key regulations governing the operation of the Group:

- For the life and capital insurance contracts issued in Kuwait, the full mathematical reserves are to be retained in Kuwait.
- For marine insurance contracts, at least 15% of the premiums collected in the previous year are to be retained in Kuwait.
- For all other types of insurance, at least 30% of the premiums collected in the previous year are to be retained in Kuwait.
- The funds retained in Kuwait should be invested as follows:
  - A minimum of 40% of the funds are to be in the form of cash deposits in a bank operating in Kuwait
  - A maximum of 25% may be invested in foreign securities (foreign government bonds or foreign securities - bonds and shareholding companies)
  - A maximum of 30% should be invested in Kuwaiti companies' shares or bonds
  - A maximum of 15% should be in a current account with a bank operating in Kuwait.

The residual value may be invested in bonds issued or guaranteed by the Government of Kuwait, properties based in Kuwait or loans secured by first mortgage of properties based in Kuwait.

The Group's internal audit and quality control department is responsible for monitoring compliance with the above regulations and has delegated authorities and responsibilities from the board of directors to ensure compliance.

#### (c) Capital management objectives, policies and approach

The Group has established the following capital management objectives, policies and approach to manage the risks that affect its capital position.

##### *Capital management objectives*

The capital management objectives are:

- To maintain the required level of financial stability of the Group thereby providing a degree of security to policyholders.
- To allocate capital efficiently and support the development of business by ensuring that returns on capital employed meet the requirements of its capital providers and of its shareholders.
- To retain financial flexibility by maintaining strong liquidity and access to a range of capital markets.
- To align the profile of assets and liabilities taking account of risks inherent in the business.
- To maintain financial strength to support new business growth and to satisfy the requirements of the policyholders, regulators and shareholders.
- To maintain strong credit ratings and healthy capital ratios in order to support its business objectives and maximise shareholders value.
- To allocate capital towards the regional expansion where the ultimate goal is to spread the risk and maximize the shareholders returns through obtaining the best return on capital.

The operations of the Group are also subject to regulatory requirements within the jurisdictions where it operates. Such regulations not only prescribe approval and monitoring of activities, but also impose certain restrictive provisions (e.g. capital adequacy) to minimise the risk of default and insolvency on the part of the insurance companies to meet unforeseen liabilities as these arise.

In reporting financial strength, capital and solvency is measured using the rules prescribed by the Ministry of Commerce (MOC). These regulatory capital tests are based upon required levels of solvency capital and a series of prudent assumptions in respect of the type of business written.

Gulf Insurance Group K.S.C.P. and its Subsidiaries  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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As at and for the year ended 31 December 2019

**25 RISK MANAGEMENT (continued)**

**(c) Capital management objectives, policies and approach (continued)**

*Capital management policies*

The Group's capital management policy for its insurance and non-insurance business is to hold sufficient capital to cover the statutory requirements based on the Ministry of commerce, including any additional amounts required by the regulator as well as keeping a capital buffer above the minimum regulatory requirements, where the Group operates to maintain a high economic capital for the unforeseen risks.

*Capital management approach*

The Group seeks to optimize the structure and sources of capital to ensure that it consistently maximises returns to the shareholders and secure the policyholders fund.

The Group's approach to managing capital involves managing assets, liabilities and risks in a co-ordinated way, assessing shortfalls between reported and required capital levels (by each regulated entity) on a regular basis and taking appropriate actions to influence the capital position of the Group in the light of changes in economic conditions and risk characteristics through the Group's internal Capital Model. An important aspect of the Group's overall capital management process is the setting of target risk adjusted rates of return which are aligned to performance objectives and ensure that the Group is focused on the creation of value for shareholders.

The capital requirements are routinely forecasted on a periodic basis using the Group's internal Capital Model, and assessed against both the forecasted available capital and the expected internal rate of return including risk and sensitivity analyses. The process is ultimately subject to approval by the board.

**(d) Insurance risk**

The principal risk the Group faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore the objective of the Group is to ensure that sufficient reserves are available to cover these liabilities.

The above risk exposure is mitigated by diversification across a large portfolio of insurance contracts and geographical areas. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, underwriting discipline, prudent claims management practices as well as the use of reinsurance arrangements.

The majority of insurance business ceded is placed on a reinsurance program covering the Group to benefit from high commission income derived from economy of scale in a portfolio which is well balanced and to spread the risk in which the Group is exposed.

Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Group has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded insurance, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements. The Group's placement of reinsurance is diversified such that it is neither dependent on a single reinsurer nor are the operations of the Group substantially dependent upon any single reinsurance contract.

**25 RISK MANAGEMENT (continued)**

**(d) Insurance risk (continued)**

Insurance risk is divided into risk of life insurance contracts and risk of non-life insurance contracts as follows:

**(1) Life and medical insurance contracts**

Life insurance contracts offered by the Group include whole life insurance, term insurance, unitized pensions (Misk individual policies), pure endowment pensions, group life and disability, credit life (banks), group medical including third party administration (TPA), preferred global health and FAY.

Whole life and term assurance are conventional regular premium products when lump sum benefits are payable on death or permanent disability. Few contracts have a surrender value.

Pensions are contracts when retirement benefits are expressed in the form of an annuity payable at retirement age. If death occurs before retirement, contracts generally return the higher value of the fund accumulated or sum assured. Most contracts give the policyholder the option at retirement to take a cash sum at guaranteed conversion rates allowing the policyholders the option of taking the more valuable of the two. Under unitized pensions, a percentage of the premium is applied towards the purchase of accumulation units in one or more of the linked funds. Provision of additional death benefits may be provided by cancellation of units or through supplementary term assurance contracts. Certain personal pension plans also include contribution protection benefits that provide for payment of contributions on behalf of policyholders in periods of total disability. For contracts with discretionary participation features (DPF), changes in the level of pensions are based on the rate of return declared annually by the insurer which is not guaranteed.

Guaranteed annuities are single premium products which pay a specified payment to the policyholder whilst they and/or their spouse are still alive. Payments are generally either fixed or increased each year at a specified rate or in line with the rate of inflation. Most contracts guarantee an income for a minimum period usually of five years, irrespective of death.

Death benefits of endowment products are subject to a guaranteed minimum amount. The maturity value usually depends on the investment performance of the underlying assets. For contracts with DPF the guaranteed minimum may be increased by the addition of bonuses. These are set at a level that takes account of expected market fluctuations, such that the cost of the guarantee is generally met by the investment performance of the assets backing the liability. However in circumstances when there has been a significant fall in investment markets, the guaranteed maturity benefits may exceed investment performance and these guarantees become valuable to the policyholder. Certain pure endowment pensions contain the option to apply the proceeds towards the purchase of an annuity earlier than the date shown on the contract or to convert the contract to 'paid up' on guaranteed terms. The majority of the mortgage endowment contracts offered by the Group have minimum maturity values subject to certain conditions being satisfied.

For healthcare contracts the most significant risks arise from lifestyle changes, epidemics and medical science and technology improvements.

The main risks that the Group is exposed to are as follows.

- Mortality risk - risk of loss arising due to policyholder death experience being different than expected.
- Morbidity risk - risk of loss arising due to policyholder health experience being different than expected.
- Longevity risk - risk of loss arising due to the annuitant living longer than expected.
- Investment return risk - risk of loss arising from actual returns being different than expected.
- Expense risk - risk of loss arising from expense experience being different than expected.
- Policyholder decision risk - risk of loss arising due to policyholder experiences (lapses and surrenders) being different than expected.

As at and for the year ended 31 December 2019

**25 RISK MANAGEMENT (continued)**

**(d) Insurance risk (continued)**

**(1) Life and medical insurance contracts (continued)**

The Group's underwriting strategy is designed to ensure that risks are well diversified in terms of type of risk and level of insured benefits. This is largely achieved through diversification across industry sectors and geography, the use of medical screening in order to ensure that pricing takes account of current health conditions and family medical history, regular review of actual claims experience and product pricing, as well as detailed claims handling procedures. Underwriting limits are in place to enforce appropriate risk selection criteria. For example, the Group has the right not to renew individual policies, it can impose deductibles and it has the right to reject the payment of fraudulent claims. Insurance contracts also entitle the Group to pursue third parties for payment of some or all costs. The Group further enforces a policy of actively managing and prompt pursuing of claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the Group.

For contracts where death or disability are the insured risks the significant factors that could increase the overall frequency of claims are epidemics, widespread changes in lifestyle and natural disasters, resulting in earlier or more claims than expected.

The Group reinsures its annuity contracts to mitigate its risk, the reinsurers participating in the treaty are highly rated and the risk is spread with a number of reinsurers to minimise the risk of default.

The insurance risks described above are also affected by the contract holders' right to pay reduced or no future premiums, to terminate the contract completely or to exercise guaranteed annuity options. As a result, the amount of insurance risk is also subject to contract holder behaviour.

The table below sets out the concentration of life insurance and investment contracts by type of contract.

Gulf Insurance Group K.S.C.P. and its Subsidiaries  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
As at and for the year ended 31 December 2019

**25 RISK MANAGEMENT (continued)**

(d) **Insurance risk (continued)**

(1) **Life and medical insurance contracts (continued)**

Type of contract	2019			2018		
	Gross liabilities KD	Reinsurers' share of liabilities KD	Net liabilities KD	Gross liabilities KD	Reinsurers' share of liabilities KD	Net liabilities KD
Whole life insurance	42,957	36,692	6,265	56,839	48,826	8,013
Term insurance	6,258,475	3,067	6,255,408	3,729,018	1,806	3,727,212
Pure endowment	1,452,837	-	1,452,837	1,563,873	-	1,563,873
Group life and disability	1,791,514	458,712	1,332,802	-	-	-
Preferred global health	52,516	-	52,516	-	-	-
FAY	350,257	175,128	175,129	340,160	170,080	170,080
<b>Total life insurance contract</b>	<b>9,948,556</b>	<b>673,599</b>	<b>9,274,957</b>	<b>5,689,890</b>	<b>220,712</b>	<b>5,469,178</b>
Unitised pensions (Misk individual policies)	17,095,543	-	17,095,543	19,288,742	250,789	19,037,953
<b>Total investments contracts</b>	<b>17,095,543</b>	<b>-</b>	<b>17,095,543</b>	<b>19,288,742</b>	<b>250,789</b>	<b>19,037,953</b>
<b>Total life insurance and investment contracts</b>	<b>27,044,099</b>	<b>673,599</b>	<b>26,370,500</b>	<b>24,978,632</b>	<b>471,501</b>	<b>24,507,131</b>
<b>Other life insurance contract liabilities</b>	<b>77,796,427</b>	<b>35,967,678</b>	<b>41,828,749</b>	<b>62,816,379</b>	<b>27,884,975</b>	<b>34,931,404</b>

The geographical concentration of the Group's life insurance and investment contracts with Discretionary Participation Feature (DPF) liabilities is noted below. The disclosure is based on the countries where the business is written.

Gulf Insurance Group K.S.C.P. and its Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

25 RISK MANAGEMENT (continued)

(d) Insurance risk (continued)

(1) Life and medical insurance contracts (continued)

	2019			2018		
	Gross liabilities KD	Reinsurers' share of liabilities KD	Net liabilities KD	Gross liabilities KD	Reinsurers' share of liabilities KD	Net liabilities KD
Kuwait	9,948,556	673,599	9,274,957	5,689,890	220,712	5,469,178

Investment contracts

	2019			2018		
	Gross liabilities KD	Reinsurers' share of liabilities KD	Net liabilities KD	Gross liabilities KD	Reinsurers' share of liabilities KD	Net liabilities KD
Kuwait	14,185,526	-	14,185,526	15,550,014	-	15,550,014
Europe	2,910,017	-	2,910,017	3,738,728	250,789	3,487,939
<b>Total</b>	<b>17,095,543</b>	<b>-</b>	<b>17,095,543</b>	<b>19,288,742</b>	<b>250,789</b>	<b>19,037,953</b>

The assumptions that have been provided by an external independent actuarial are as follows:

**Key assumptions**

Material judgment is required in determining the liabilities and in the choice of assumptions. Assumptions in use are based on past experience, current internal data, external market indices and benchmarks which reflect current observable market prices and other published information. Assumptions and prudent estimates are determined at the date of valuation. Assumptions are further evaluated on a continuous basis in order to ensure realistic and reasonable valuations.

Life insurance contract estimates are either based on current assumptions or calculated using the assumptions established at the time the contract was issued, in which case a margin for risk and adverse deviation is generally included. Assumptions are made in relation to future deaths, voluntary terminations, investment returns and administration expenses. If the liabilities are not adequate, the assumptions are altered to reflect the current estimates.

The key assumptions to which the estimation of liabilities is particularly sensitive are as follows:

**•Mortality and morbidity rates**

Assumptions are based on standard industry and national tables, according to the type of contract written and the territory in which the insured person resides, reflecting recent historical experience and are adjusted when appropriate to reflect the Group's own experiences. An appropriate but not excessive prudent allowance is made for expected future improvements. Assumptions are differentiated by gender, underwriting class and contract type.

An increase in rates will lead to a larger number of claims and claims could occur sooner than anticipated, which will increase the expenditure and reduce profits for the shareholders.



**25 RISK MANAGEMENT (continued)**

**(d) Insurance risk (continued)**

**(1) Life and medical insurance contracts (continued)**

**Key assumptions (continued)**

**• Longevity**

Assumptions are based on standard industry and national tables, adjusted when appropriate to reflect the Group's own risk experience. An appropriate but not excessive prudent allowance is made for expected future improvements. Assumptions are differentiated by gender, underwriting class and contract type.

An increase in longevity rates will lead to an increase in the number of annuity payments made, which will increase the expenditure and reduce profits for the shareholders.

**• Investment return**

The weighted average rate of return is derived based on a model portfolio that is assumed to back liabilities, consistent with the long term asset allocation strategy. These estimates are based on current market returns as well as expectations about future economic and financial developments.

An increase in investment return would lead to a reduction in expenditure and an increase in profits for the shareholders.

**• Expenses**

Operating expenses assumptions reflect the projected costs of maintaining and servicing in-force policies and associated overhead expenses. The current level of expenses is taken as an appropriate expense base, adjusted for expected expense inflation if appropriate.

An increase in the level of expenses would result in an increase in expenditure thereby reducing profits for the shareholders.

**• Lapse and surrender rates**

Lapses relate to the termination of policies due to non-payment of premiums. Surrenders relate to the voluntary termination of policies by policyholders. Policy termination assumptions are determined using statistical measures based on the Group's experience and vary by product type, policy duration and sales trends.

An increase in lapse rates early in the life of the policy would tend to reduce profits for shareholders, but later increases are broadly neutral in effect.

**• Discount rate**

Life insurance liabilities are determined as the sum of the discounted value of the expected benefits and future administration expenses directly related to the contract, less the discounted value of the expected theoretical premiums that would be required to meet these future cash outflows. Discount rates are based on Central Bank of Kuwait rate, adjusted for the Group's own risk exposure.

A decrease in the discount rate will increase the value of the insurance liability and therefore reduce profits for the shareholders.

Gulf Insurance Group K.S.C.P. and its Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

25 RISK MANAGEMENT (continued)

(d) Insurance risk (continued)

(1) Life and medical insurance contracts (continued)

The assumptions that have the maximum effect on the consolidated financial position and consolidated statement of income of the Group are listed below.

Portfolio assumptions by type of business impacting net liabilities	Mortality and morbidity rates		Investment return		Lapse and surrender rates		Discount rates		Renewal expenses		Inflation rate	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
<i>Investment contracts:</i>												
With fixed and guaranteed terms	A49/52	A49/52	3.5%	3.5%	N/A	N/A	3%	3%	"5% of AP+1% of SA"	"5% of AP+1% of SA"	2%	2%
Non-guaranteed terms	A49/52	A49/52	N/A	N/A	N/A	N/A	3%	3%	5% of AP+1% of SA	5% of AP+1% of SA	2%	2%
<i>Life term assurance:</i>												
Males	A49/52	A49/52	4%	4%	N/A	N/A	3%	3%	5% of AP+1% of SA	5% of AP+1% of SA	2%	2%
Females	A49/52-3yr	A49/52-3yr	4%	4%	N/A	N/A	3%	3%	5% of AP+1% of SA	5% of AP+1% of SA	2%	2%

Gulf Insurance Group K.S.C.P. and its Subsidiaries  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

25 RISK MANAGEMENT (continued)

(d) Insurance risk (continued)

(1) Life and medical insurance contracts (continued)

**Sensitivities**

The analysis below is performed, by an independent third party actuarial with experience and qualifications, for reasonably possible movements in key assumptions with all other assumptions held constant, showing the impact on gross and net liabilities and profit if significant. The correlation of assumptions will have a significant effect in determining the ultimate claims liabilities. It should be noted that movements in these assumptions are non-linear. Sensitivity information will also vary according to the current economic assumptions, mainly due to the impact of changes to both the intrinsic cost and time value of options and guarantees. When options and guarantees exist they are the main reason for the asymmetry of sensitivities.

*Life insurance contracts*

31 December 2019

	<i>Change in assumptions</i>	<i>Impact on gross liabilities</i>	<i>Impact on net liabilities</i>	<i>Impact on profit</i>
Mortality/morbidity	Conservative	Reduction	Reduction	Positive
Investment return	-1%	-	-	(41,000)
Expenses	10%	233,000	233,000	(233,000)
Discount rate	-1%	71,000	71,000	(71,000)
Longevity	N/A	N/A	N/A	N/A
Lapse and surrenders rate	N/A	N/A	N/A	N/A

31 December 2018

	<i>Change in assumptions</i>	<i>Impact on gross liabilities</i>	<i>Impact on net liabilities</i>	<i>Impact on profit</i>
Mortality/morbidity	Conservative	Reduction	Reduction	Positive
Investment return	-1%	-	-	(27,000)
Expenses	10%	248,000	248,000	(248,000)
Discount rate	-1%	72,000	72,000	(72,000)
Longevity	N/A	N/A	N/A	N/A
Lapse and surrenders rate	N/A	N/A	N/A	N/A

*Investment contracts*

31 December 2019

	<i>Change in assumptions</i>	<i>Impact on gross liabilities</i>	<i>Impact on net liabilities</i>	<i>Impact on profit</i>
Mortality/morbidity	Conservative	Reduction	Reduction	Positive
Investment return	-1%	-	-	(40,000)
Expenses	10%	47,000	47,000	(47,000)
Discount rate	-1%	55,000	55,000	(55,000)
Longevity	N/A	N/A	N/A	N/A
Lapse and surrenders rate	N/A	N/A	N/A	N/A

31 December 2018

	<i>Change in assumptions</i>	<i>Impact on gross liabilities</i>	<i>Impact on net liabilities</i>	<i>Impact on profit</i>
Mortality/morbidity	Conservative	Reduction	Reduction	Positive
Investment return	-1%	-	-	(46,000)
Expenses	10%	50,000	50,000	(50,000)
Discount rate	-1%	60,000	60,000	(60,000)
Longevity	N/A	N/A	N/A	N/A
Lapse and surrenders rate	N/A	N/A	N/A	N/A

Gulf Insurance Group K.S.C.P. and its Subsidiaries  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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As at and for the year ended 31 December 2019

**25 RISK MANAGEMENT (continued)**

**(d) Insurance risk (continued)**

**(2) Non-life insurance contracts**

The Group principally issues the following types of general insurance contracts: marine and aviation, property, motor, and general accidents. Risks under non-life insurance policies usually cover twelve month duration.

For general insurance contracts the most significant risks arise from climate changes, natural disasters and terrorist activities which are only covered in fire line of business.

Insurance contracts at times also cover risk for single incidents that expose the Group to multiple insurance risks. The Group has adequately reinsured for insurance risk that may involve significant litigation.

These risks vary in relation to the type of risk insured, location of the risk insured and by industry.

These risks do not vary significantly in relation to the location of the risk insured by the Group, type of risk insured and by industry.

The below risk exposure is mitigated by diversification across a large portfolio of insurance contracts and geographical areas. The variability of risks is improved by careful selection and implementation of underwriting strategies, which are designed to ensure that risks are diversified in terms of type of risk and level of insured benefits. This is largely achieved through diversification across industry sectors and geography. Further, strict claim review policies to assess all new and ongoing claims, regular detailed review of claims handling procedures and frequent investigation of possible fraudulent claims are all policies and procedures put in place to reduce the risk exposure of the Group. The Group further enforces a policy of actively managing and prompt pursuing of claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the Group.

The Group has also limited its exposure by imposing maximum claim amounts on certain contracts as well as the use of reinsurance arrangements in order to limit exposure to catastrophic events (i.e. fire line of business). The purpose of these underwriting and reinsurance strategies is to limit exposure to catastrophes to a pre-determined maximum amount based on the Group's risk appetite as decided by management.

In additions; the Group also have an excess of loss agreements which cover both of the catastrophic and risk excess of loss.

Gulf Insurance Group K.S.C.P. and its Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

25 RISK MANAGEMENT (continued)

(d) Insurance risk (continued)

(2) Non-life insurance contracts (continued)

The table below sets out the concentration of non-life insurance contract liabilities by type of contract.

Concentration of insurance contract liabilities by type of contract:	2019			2018		
	Gross liabilities KD	Reinsurer's share of liabilities KD	Net liabilities KD	Gross liabilities KD	Reinsurer's share of liabilities KD	Net liabilities KD
Marine and Aviation	11,057,253	8,918,376	2,138,877	12,017,619	10,046,238	1,971,381
Motor vehicles	61,202,072	7,085,287	54,116,785	55,049,066	6,374,690	48,674,376
Property	39,044,996	33,458,414	5,586,582	56,035,147	50,017,726	6,017,421
Engineering	187,433,141	176,085,205	11,347,936	56,910,306	45,245,388	11,664,918
General Accidents	43,766,202	31,022,283	12,743,919	38,712,469	27,661,315	11,051,154
<b>Total</b>	<b>342,503,664</b>	<b>256,569,565</b>	<b>85,934,099</b>	<b>218,724,607</b>	<b>139,345,357</b>	<b>79,379,250</b>

The geographical concentration of the Group's non-life insurance contract liabilities is noted below. The disclosure is based on the countries where the business is written.

Geographical concentration of insurance contract liabilities:	2019			2018		
	Gross liabilities KD	Reinsurer's share of liabilities KD	Net liabilities KD	Gross liabilities KD	Reinsurer's share of liabilities KD	Net liabilities KD
Kuwait	200,714,116	175,257,214	25,456,902	71,241,907	47,318,623	23,923,284
GCC and Middle East countries	141,789,548	81,312,351	60,477,197	147,482,700	92,026,734	55,455,966
<b>Total</b>	<b>342,503,664</b>	<b>256,569,565</b>	<b>85,934,099</b>	<b>218,724,607</b>	<b>139,345,357</b>	<b>79,379,250</b>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

**25 RISK MANAGEMENT (continued)**

**(d) Insurance risk (continued)**

**(2) Non-life insurance contracts (continued)**

**Key assumptions**

The principal assumption underlying the estimates is the Group's past claims development experience. This includes assumptions in respect of average claim costs, claim handling costs, claim inflation factors and claim numbers for each accident year. Additional qualitative judgments are used to assess the extent to which past trends may not apply in the future, for example once-off occurrence, changes in market factors such as public attitude to claiming, economic conditions, as well as internal factors such as portfolio mix, policy conditions and claims handling procedures. Judgment is further used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates.

Other key assumptions include variation in interest rates, delays in settlement and changes in foreign currency rates.

**Sensitivities**

The non-life insurance claims provision is sensitive to the above key assumptions. It has not been possible to quantify the sensitivity of certain assumptions such as legislative changes or uncertainty in the estimation process. The following analysis is performed for reasonably possible movements in key assumptions with all other assumptions held constant, showing the impact on gross and net liabilities and profit before contribution to KFAS, NLST, Zakat tax and directors' fees.

	<i>Change in assumption</i>	<i>Impact on gross liabilities KD</i>	<i>Impact on net liabilities KD</i>	<i>Impact on profit KD</i>
<i>31 December 2019</i>				
Average claim cost	±15%	9,429,951	4,583,324	4,583,324
Average number of claim	±15%	18,083	15,299	285,577
	<b>Reduce from 18 months to</b>			
Average claim settlement paid	<b>12 months</b>	<b>6,286,634</b>	<b>3,389,285</b>	<b>276,344</b>
<i>31 December 2018</i>				
Average claim cost	±15%	10,656,502	4,797,920	4,797,920
Average number of claim	±15%	39,239	33,198	619,687
	<b>Reduce from 18 months to</b>			
Average claim settlement paid	<b>12 months</b>	<b>7,104,335</b>	<b>3,830,129</b>	<b>312,287</b>

**Gulf Insurance Group K.S.C.P. and its Subsidiaries**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

As at and for the year ended 31 December 2019

- 25 RISK MANAGEMENT (continued)**  
**(d) Insurance risk (continued)**  
**(2) Non-life insurance contracts (continued)**

**Claims development table**

The following tables show the estimate of cumulative incurred claims for both Non-life and Life and Medical segments, including claims notified for each successive accident year at each statement of financial position date, together with cumulative payments to date. The cumulative claims estimates and cumulative payments are translated to the presentation currency at the spot rates of the current financial year.

**31 December 2019**

	2011	2012	2013	2014	2015	2016	2017	2018	2019	Total
	KD	KD	KD	KD	KD	KD	KD	KD	KD	KD
At end of accident year	1,602,742,480	89,555,565	94,021,887	89,026,900	90,713,406	115,767,181	238,320,212	255,471,027	267,596,994	
One year later	427,223,418	105,451,833	123,049,429	115,028,898	107,262,772	126,453,059	247,717,822	417,969,342	-	
Two years later	424,694,260	106,243,283	120,765,501	113,348,740	110,122,254	127,039,952	249,880,515	-	-	
Three years later	420,562,549	104,881,994	115,594,283	116,039,580	110,259,331	129,815,385	-	-	-	
Four years later	418,196,857	103,932,073	117,928,059	116,640,216	110,153,936	-	-	-	-	
Five years later	416,201,634	106,636,211	118,293,459	116,230,971	-	-	-	-	-	
Six years later	420,389,135	107,644,093	117,173,256	-	-	-	-	-	-	
Seven years later	421,658,110	104,984,209	-	-	-	-	-	-	-	
Eight years later	422,917,287	-	-	-	-	-	-	-	-	
Current estimate of cumulative claims incurred	422,917,287	104,984,209	117,173,256	116,230,971	110,153,936	129,815,385	249,880,515	417,969,342	267,596,994	1,936,721,895

Gulf Insurance Group K.S.C.P. and its Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

25 RISK MANAGEMENT (continued)

(d) Insurance risk (continued)

2) Non-life insurance contracts (continued)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	Total
	KD	KD	KD	KD	KD	KD	KD	KD	KD	KD
At end of accident year	(1,212,501,755)	(53,687,293)	(56,598,561)	(56,835,392)	(56,656,953)	(66,991,620)	(157,856,387)	(159,030,549)	(186,462,756)	
One year later	(389,002,748)	(88,891,018)	(97,894,885)	(101,990,575)	(94,952,494)	(108,464,895)	(226,848,691)	(250,709,128)		
Two years later	(396,783,685)	(94,053,337)	(105,857,873)	(106,695,945)	(99,651,928)	(115,876,615)	(237,902,572)			
Three years later	(400,285,774)	(98,823,789)	(111,063,406)	(108,289,763)	(101,702,109)	(120,419,609)				
Four years later	(401,960,070)	(100,105,528)	(112,244,491)	(109,725,151)	(103,123,921)					
Five years later	(403,376,925)	(100,618,883)	(113,061,455)	(110,695,546)						
Six years later	(404,580,855)	(100,966,494)	(113,436,423)							
Seven years later	(410,928,910)	(101,272,810)								
Eight years later	(413,275,836)									
Cumulative payment to date	(413,275,836)	(101,272,810)	(113,436,423)	(110,695,546)	(103,123,921)	(120,419,609)	(237,902,572)	(250,709,128)	(186,462,756)	(1,637,298,601)
Gross insurance contract outstanding claims at 31 December 2019	9,641,451	3,711,399	3,736,833	5,535,425	7,030,015	9,395,776	11,977,943	167,260,214	81,134,238	299,423,294
Incurred but not reported reserve included into the outstanding claims reserve at 31 December 2019									23,098,862	23,098,862
Total gross insurance outstanding claims provision per consolidated statement of financial position at 31 December 2019	9,641,451	3,711,399	3,736,833	5,535,425	7,030,015	9,395,776	11,977,943	167,260,214	104,233,100	322,522,156



## Gulf Insurance Group K.S.C.P. and its Subsidiaries

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 25 RISK MANAGEMENT (continued)

##### (e) Financial risks

##### (1) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss to the other party by failing to discharge an obligation.

- A Group credit risk policy setting out the assessment and determination of what constitutes credit risk for the Group. Compliance with the policy is monitored and exposures and breaches are reported to the Board Audit Committee (BAC).
- Reinsurance is placed with counterparties that have a good credit rating and concentration of risk is avoided by following policy guidelines in respect of counterparties' limits that are set each year by the board of directors and are subject to regular reviews. At each reporting date, management performs an assessment of creditworthiness of reinsurers and updates the reinsurance purchase strategy, ascertaining suitable allowance for impairment.
- The credit risk in respect of customer balances, incurred on non-payment of premiums will only persist during the grace period specified in the policy document until expiry, when the policy is either paid up or terminated. Commission paid to intermediaries is netted off against amounts receivable from them to reduce the risk of doubtful debts.

The table below shows the maximum exposure to credit risk for the components of the consolidated statement of financial position.

	<b>31 December 2019</b>		
	<i>General KD</i>	<i>Life KD</i>	<i>Unit linked KD</i>
			<i>Total KD</i>
<b>Exposure to credit risk by classifying financial assets according to type of insurance</b>			
Investments held to maturity	28,656,894	1,030,310	29,687,204
Debt securities (loans)	2,938,047	6,800,605	3,865,395
Loans secured by life insurance policies	-	3,571	1,100,576
Policyholders' accounts receivable (gross)	122,769,661	16,172,028	138,941,689
Reinsurers' accounts receivable (gross)	16,609,052	1,405,563	18,014,615
Reinsurance recoverable on outstanding claims	220,353,666	26,967,316	247,320,982
Other assets	548,257	-	548,257
Time deposits	25,011,306	14,268,938	39,280,244
Cash and cash equivalents	85,956,251	1,705,517	87,661,768
<b>Total credit risk exposure</b>	<b>502,843,134</b>	<b>68,353,848</b>	<b>4,965,971</b>
	<b>576,162,953</b>		

**Gulf Insurance Group K.S.C.P. and its Subsidiaries**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

As at and for the year ended 31 December 2019

**25 RISK MANAGEMENT (continued)**

**(e) Financial risks (continued)**

**(1) Credit risk (continued)**

	31 December 2018		
	General KD	Life KD	Unit linked KD
Exposure to credit risk by classifying financial assets according to type of insurance			Total KD
Investments held to maturity	22,856,182	372,873	23,229,055
Debt securities (loans)	2,940,860	9,137,200	16,651,860
Loans secured by life insurance policies	-	3,946	1,266,637
Policyholders' accounts receivable (gross)	92,189,606	18,615,242	110,804,848
Reinsurers' accounts receivable (gross)	11,692,518	673,766	12,366,284
Reinsurance recoverable on outstanding claims	110,808,442	20,160,130	130,968,572
Other assets	577,078	-	577,078
Time deposits	32,367,406	310,677	32,678,083
Cash and cash equivalents	51,963,934	12,979,828	64,943,762
<b>Total credit risk exposure</b>	<b>325,396,026</b>	<b>62,253,662</b>	<b>393,486,179</b>

# Gulf Insurance Group K.S.C.P. and its Subsidiaries

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 25 RISK MANAGEMENT (continued)

#### (e) Financial risks (continued)

##### (1) Credit risk (continued)

The table below provides information regarding the credit risk exposure of the financial assets at 31 December 2019 by classifying assets according to International credit ratings of the counterparties. AAA is the highest possible rating. Assets that fall outside the range of AAA to BBB are classified as not rated.

Exposure to credit risk by classifying financial assets according to international credit rating agencies 31 December 2019	AAA	AA	A	BBB	BB and below	Not rated	Total
	KD	KD	KD	KD	KD	KD	KD
Investments held to maturity	-	-	1,061,550	24,577,347	3,243,476	804,831	29,687,204
Debt securities (loans)	-	-	7,866,000	5,738,047	-	-	13,604,047
Loans secured by life insurance policies	-	-	-	-	-	1,104,147	1,104,147
Policyholders' accounts receivable (gross)	1,826	54,799,453	12,445,454	3,561,207	9,445,092	58,688,657	138,941,689
Reinsurers accounts receivable (gross)	10,143	377,103	8,852,077	1,708,617	2,592,929	4,473,746	18,014,615
Reinsurance recoverable on outstanding claims	1,760,452	80,564,659	146,005,392	2,343,088	7,631,457	9,015,934	247,320,982
Other assets	-	-	-	-	-	548,257	548,257
Time Deposits	-	-	13,453,250	11,276,478	4,213,992	10,336,524	39,280,244
Cash and cash equivalents	-	574,904	33,218,089	32,161,828	17,887,409	3,819,538	87,661,768
<b>Total credit risk exposure</b>	<b>1,772,421</b>	<b>136,316,119</b>	<b>222,901,812</b>	<b>81,366,612</b>	<b>45,014,355</b>	<b>88,791,634</b>	<b>576,162,953</b>

Unrated responses are classified as follows using internal credit ratings.

31 December 2019	Neither past due nor impaired			Past due or impaired	Total
	High grade	Standard grade			
	KD	KD	KD	KD	KD
Investments held to maturity	804,403	-	-	428	804,831
Loan secured by life insurance policy	1,100,576	3,571	-	-	1,104,147
Policyholders' accounts receivable (gross)	46,528,301	6,234,729	5,925,627	-	58,688,657
Reinsurance accounts receivable (gross)	2,906,642	1,567,104	-	-	4,473,746
Reinsurance recoverable on outstanding claims	4,027,810	4,988,124	-	-	9,015,934
Other assets	-	548,257	-	-	548,257
Time deposits	8,908,878	1,427,646	-	-	10,336,524
Cash and cash equivalents	26,794,616	24,922	-	-	26,819,538
	91,071,226	14,794,353	5,926,055	-	111,791,634

# Gulf Insurance Group K.S.C.P. and its Subsidiaries

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 25 RISK MANAGEMENT (continued)

#### (e) Financial risks (continued)

##### (1) Credit risk (continued)

The table below provides information regarding the credit risk exposure of the financial assets at 31 December 2018 by classifying assets according to International credit ratings of the counterparties. AAA is the highest possible rating. Assets that fall outside the range of AAA to BBB are classified as not rated.

	AAA KD	AA KD	A KD	BBB KD	BB and below KD	Not rated KD	Total KD
Exposure to credit risk by classifying financial assets according to international credit rating agencies							
<i>31 December 2018</i>							
Investments held to maturity	1,062,950	-	651,606	2,460,480	18,247,940	806,079	23,229,055
Debt securities (loans)	-	-	-	10,572,860	6,079,000	-	16,651,860
Loans secured by life insurance policies	-	-	-	-	-	1,266,637	1,266,637
Policyholders' accounts receivable (gross)	-	12,319,333	35,431,135	1,276,987	10,792,277	50,985,116	110,804,848
Reinsurers accounts receivable (gross)	165,301	32,044	4,636,392	1,006,135	2,981,065	3,545,347	12,366,284
Reinsurance recoverable on outstanding claims	1,161,545	24,800,398	79,199,850	6,226,716	9,681,874	9,898,189	130,968,572
Other assets	-	-	-	-	-	577,078	577,078
Time Deposits	-	-	16,792,479	8,312,977	2,358,985	5,213,642	32,678,083
Cash and cash equivalents	204,368	1,048,461	39,772,201	13,150,897	7,347,538	3,420,297	64,943,762
Total credit risk exposure	2,594,164	38,200,236	176,483,663	43,007,052	57,488,679	75,712,385	393,486,179

Unrated responses are classified as follows using internal credit ratings.

#### 31 December 2018

	Neither past due nor impaired High grade KD	Standard grade KD	Past due or impaired KD	Total KD
Investments held to maturity	805,651	-	428	806,079
Loan secured by life insurance policy	-	1,266,637	-	1,266,637
Policyholders' accounts receivable (gross)	30,811,139	13,832,609	6,341,368	50,985,116
Reinsurance accounts receivable (gross)	2,791,546	705,344	48,457	3,545,347
Reinsurance recoverable on outstanding claims	7,089,218	2,808,971	-	9,898,189
Other assets	-	577,078	-	577,078
Time deposits	3,637,253	1,576,389	-	5,213,642
Cash and cash equivalents	3,353,480	48,877	17,940	3,420,297
	48,488,287	20,815,905	5,408,193	75,712,385

Gulf Insurance Group K.S.C.P. and its Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

**25 RISK MANAGEMENT (continued)**

**(e) Financial risks (continued)**

**(1) Credit risk (continued)**

The following table represents the aging analysis of premiums and insurance balance receivable that are not past due nor impaired:

	<i>Up to 1 month KD</i>	<i>Within 1-3 months KD</i>	<i>Within 3-12 months KD</i>	<i>More than 1 year KD</i>	<i>Total KD</i>
<b>31 December 2019:</b>					
Policyholders' accounts receivable (net)	31,484,503	50,653,881	40,264,017	5,438,890	127,841,291
Reinsurance receivables (net)	(322,974)	2,262,615	4,837,049	8,015,905	14,792,595
<b>Total</b>	<b>31,161,529</b>	<b>52,916,496</b>	<b>45,101,066</b>	<b>13,454,795</b>	<b>142,633,886</b>
	<i>Up to 1 month KD</i>	<i>Within 1-3 months KD</i>	<i>Within 3-12 months KD</i>	<i>More than 1 year KD</i>	<i>Total KD</i>
<b>31 December 2018:</b>					
Policyholders' accounts receivable (net)	21,934,536	15,256,813	60,314,923	2,200,212	99,706,484
Reinsurance receivables (net)	7,329,943	(2,128,017)	2,558,429	2,387,338	10,147,693
<b>Total</b>	<b>29,264,479</b>	<b>13,128,796</b>	<b>62,873,352</b>	<b>4,587,550</b>	<b>109,854,177</b>

**(2) Liquidity risk**

Liquidity risk is the risk that an enterprise will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value. Management monitors liquidity requirements on a daily basis and ensures that sufficient funds are available. The Group has sufficient liquidity and, therefore, does not resort to borrowings in the normal course of business.

The table below summarises the maturity of the financial liabilities of the Group based on remaining undiscounted contractual obligations for 31 December. As the Group does not have any interest bearing liabilities (except for long term loan and bank overdrafts), the figures below agree directly to the consolidated statement of financial position.

	<i>Up to 1 month KD</i>	<i>Within 1-3 months KD</i>	<i>Within 3-12 months KD</i>	<i>Within 1-5 years KD</i>	<i>Within 5-10 years KD</i>	<i>Total KD</i>
<b>31 December 2019</b>						
Premiums received in advance	-	1,995,227	2,474,011	1,281,991	-	5,751,229
Insurance payable	34,819,913	14,552,201	17,356,169	56,556,051	2,435,476	125,719,810
Other liabilities	17,389,267	8,804,126	12,232,911	12,697,291	255,678	51,379,273
Long term loan	-	-	-	36,906,000	-	36,906,000
Bank overdrafts	1,254,659	13,976	453,769	12,681	-	1,735,085
	<b>53,463,839</b>	<b>25,365,530</b>	<b>32,516,860</b>	<b>107,454,014</b>	<b>2,691,154</b>	<b>221,491,397</b>

## Gulf Insurance Group K.S.C.P. and its Subsidiaries

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

#### 25 RISK MANAGEMENT (continued)

##### (e) Financial risks (continued)

##### (2) Liquidity risk (continued)

	<i>Up to 1 month KD</i>	<i>Within 1-3 months KD</i>	<i>Within 3-12 months KD</i>	<i>Within 1-5 years KD</i>	<i>Within 5-10 years KD</i>	<i>Total KD</i>
31 December 2018						
Premiums received in advance	599,412	632,876	2,133,387	1,011,038	-	4,376,713
Insurance payable	34,837,954	12,523,721	14,289,456	10,923,607	2,727,003	75,301,741
Other liabilities	10,710,001	9,043,665	12,118,282	15,043,745	433,990	47,349,683
Bank overdrafts	2,826	28,039,632	18,630,718	-	-	46,673,176
	<u>46,150,193</u>	<u>50,239,894</u>	<u>47,171,843</u>	<u>26,978,390</u>	<u>3,160,993</u>	<u>173,701,313</u>

##### (3) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

Market risk comprises three types of risk: currency risk, interest rate risk and commodity and equity rate price risk.

The Group has developed its policies and procedures to enhance the Group's mitigation of market risk.

##### (i) Currency risk

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group's principal transactions are carried out in KD and its exposure to foreign exchange risk arises primarily with respect to US dollar, Bahraini dinar, Egyptian pound, Jordanian dinar, Euro, and Pound sterling.

The Group's financial assets are primarily denominated in the same currencies as its insurance and investment contract liabilities, which mitigate the foreign currency exchange rate risk. Thus the main foreign exchange risk arises from recognised assets and liabilities denominated in currencies other than those in which insurance and investment contract liabilities are expected to be settled. The currency risk is effectively managed by the Group through financial instruments as well as the Group's Asset Liability Management model.

The table below summarises the Group's exposure to foreign currency exchange rate risk at reporting date by categorising assets and liabilities by major currencies.

**Gulf Insurance Group K.S.C.P. and its Subsidiaries**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

As at and for the year ended 31 December 2019

**25 RISK MANAGEMENT (continued)**

**(e) Financial risks (continued)**

**(3) Market risk (continued)**

**(i) Currency risk (continued)**

31 December 2019:	<i>Local currency KD equivalent</i>	<i>USD KD equivalent</i>	<i>BD KD equivalent</i>	<i>EGP KD equivalent</i>	<i>JD KD equivalent</i>	<i>Euro KD equivalent</i>	<i>GBP KD equivalent</i>	<i>Other KD equivalent</i>	<i>Total KD</i>
ASSETS									
Property and equipment	20,919,981	-	3,539,082	4,308,253	2,240,129	-	-	4,207,638	35,215,083
Right-of-use assets	1,187,615	-	274,803	134,136	208,231	-	-	408,610	2,213,395
Investments in associates	19,656,211	-	166,220	2,226,936	-	-	-	21,387,923	43,437,290
Goodwill	15,104,460	-	-	-	-	-	-	-	15,104,460
Investments held to maturity	498,328	2,114,379	1,767,262	18,737,993	428	-	-	6,568,814	29,687,204
Debt securities (loans)	5,100,000	8,504,047	-	-	-	-	-	-	13,604,047
Investments available for sale	6,193,618	10,916,856	3,718,856	148,238	2,418,378	-	-	21,555,099	44,951,045
Investments carried at fair value through profit or loss	1,929,845	8,111,625	-	11,140,595	1,423,330	-	-	3,724,324	26,329,719
Loans secured by life insurance policies	1,100,576	-	-	-	-	-	-	3,571	1,104,147
Premium and insurance balances receivable	78,586,376	27,461,025	10,490,980	5,235,769	11,926,771	2,129,424	49,635	6,753,906	142,633,886
Reinsurance recoverable on outstanding claims	115,571,771	96,435,291	10,933,479	4,154,083	5,793,132	4,465,580	48,424	9,919,222	247,320,982
Investment properties	3,753,330	606,600	-	418,871	70,071	-	-	1,317,207	6,166,079
Other assets	11,473,787	1,021,792	2,682,405	3,903,941	4,732,669	10,639	-	4,631,862	28,457,095
Cash and cash equivalents and time deposits	58,817,290	13,645,168	15,402,424	3,728,989	24,743,715	786,258	680,676	9,137,492	126,942,012
<b>Total assets</b>	<b>339,893,188</b>	<b>168,816,783</b>	<b>48,975,511</b>	<b>54,137,804</b>	<b>53,556,854</b>	<b>7,391,901</b>	<b>778,735</b>	<b>89,615,668</b>	<b>763,166,444</b>

Gulf Insurance Group K.S.C.P. and its Subsidiaries  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 As at and for the year ended 31 December 2019

25 RISK MANAGEMENT (continued)

(e) Financial risks (continued)

(3) Market risk (continued)

(i) Currency risk (continued)

31 December 2019	Local currency KD equivalent	USD KD equivalent	BD KD equivalent	EGP KD equivalent	JD KD equivalent	Euro KD equivalent	GBP KD equivalent	Other KD equivalent	Total KD
<b>LIABILITIES</b>									
<b>Liabilities arising from insurance</b>									
Contracts									
Outstanding claims reserve (gross)	233,725,037	11,553,873	22,173,754	7,320,793	14,805,408	4,848,444	93,821	25,414,086	319,935,216
Unearned premiums reserve (net)	20,615,301	-	9,927,131	5,728,632	7,869,870	-	-	15,367,567	59,508,501
Life mathematical reserve (net)	1,871,116	9,729,773	1,745,341	8,514,737	-	-	-	4,509,533	26,370,500
Incurred but not reported reserve (net)	1,650,000	-	-	-	-	-	-	936,940	2,586,940
<b>Total liabilities arising from insurance</b>	<b>257,861,454</b>	<b>21,283,646</b>	<b>33,846,226</b>	<b>21,564,162</b>	<b>22,675,278</b>	<b>4,848,444</b>	<b>93,821</b>	<b>46,228,126</b>	<b>408,401,157</b>
Contracts									
Premiums received in advance	5,420,733	-	320,452	-	-	-	-	10,044	5,751,229
Insurance payable	36,947,987	63,273,613	6,364,042	2,348,650	12,654,692	1,112,995	(15,321)	3,033,152	125,719,810
Other liabilities	34,638,755	1,245,906	3,633,772	6,306,641	1,193,763	8,990	-	4,351,446	51,379,273
Long Term Loans	35,333,500	-	-	-	-	-	-	-	35,333,500
Bank overdrafts	1,666,500	-	-	-	-	-	-	68,585	1,735,085
<b>Total liabilities</b>	<b>371,868,929</b>	<b>85,803,165</b>	<b>44,164,492</b>	<b>30,219,453</b>	<b>36,523,733</b>	<b>5,970,429</b>	<b>78,500</b>	<b>53,691,353</b>	<b>628,320,054</b>



Gulf Insurance Group K.S.C.P. and its Subsidiaries  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

As at and for the year ended 31 December 2019

**25 RISK MANAGEMENT (continued)**

**(e) Financial risks (continued)**

**(3) Market risk (continued)**

**(i) Currency risk (continued)**

31 December 2018:	Local currency KD equivalent	USD KD equivalent	BD KD equivalent	EGP KD equivalent	JD KD equivalent	Euro KD equivalent	GBP KD equivalent	Other KD equivalent	Total KD
ASSETS									
Property and equipment	15,386,501	896,343	3,980,558	3,227,320	2,333,694	-	-	3,446,357	29,270,773
Investments in associates	20,078,099	-	-	1,533,064	-	-	-	21,658,276	43,269,439
Goodwill	-	-	2,625,935	476,244	5,292,099	-	-	6,710,182	15,104,460
Investments held to maturity	500,310	2,178,599	2,198,205	14,815,093	1,057,523	-	-	2,479,325	23,229,055
Debt securities (loans)	5,100,000	11,551,860	-	-	-	-	-	-	16,651,860
Investments available for sale	5,006,100	8,338,865	3,455,680	136,389	3,078,216	-	-	21,411,276	41,426,526
Investments carried at fair value through profit or loss	4,720,968	5,264,136	-	5,711,984	2,161,490	-	-	6,759,726	24,618,304
Loans secured by life insurance policies	1,262,691	-	-	-	-	-	-	3,946	1,266,637
Premium and insurance balances Receivable	58,673,022	17,371,501	10,340,193	3,948,853	11,194,035	867,541	74,389	7,384,643	109,854,177
Reinsurance recoverable on outstanding Claims	49,653,202	26,514,048	31,588,951	2,403,528	3,749,145	4,713,008	2,364,073	9,982,617	130,968,572
Investment properties	3,035,857	515,566	-	376,121	-	-	-	1,050,786	4,978,330
Other assets	12,163,404	518,873	3,403,193	2,688,463	4,854,047	-	-	5,252,295	28,880,275
Cash and cash equivalents and time Deposits	36,943,871	13,769,662	9,014,497	4,229,859	21,179,176	1,082,563	541,838	10,860,379	97,621,845
Total assets	212,524,025	86,919,453	66,607,212	39,546,918	54,899,425	6,663,112	2,980,300	96,999,808	567,140,253

Gulf Insurance Group K.S.C.P. and its Subsidiaries  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

As at and for the year ended 31 December 2019

**25 RISK MANAGEMENT (continued)**

**(e) Financial risks (continued)**

**(3) Market risk (continued)**

**(i) Currency risk (continued)**

31 December 2018	Local currency KD equivalent	USD KD equivalent	BD KD equivalent	EGP KD equivalent	JD KD equivalent	Euro KD equivalent	GBP KD equivalent	Other KD equivalent	Total KD
LIABILITIES									
Liabilities arising from insurance									
Contracts									
Outstanding claims reserve (gross)	95,384,271	12,576,225	42,584,687	4,841,954	11,785,564	5,387,308	69,100	22,761,811	195,390,920
Unearned premiums reserve (net)	20,645,415	-	10,235,960	4,895,484	6,727,750	-	-	16,962,968	59,467,577
Life mathematical reserve (net)	17,384,021	130	1,700,116	5,364,001	-	-	-	58,863	24,507,131
Incurred but not reported reserve (net)	1,650,000	-	-	-	-	-	-	-	1,650,000
Total liabilities arising from insurance	135,063,707	12,576,355	54,520,763	15,101,439	18,513,314	5,387,308	69,100	39,783,642	281,015,628
Contracts									
Premiums received in advance	3,966,876	-	396,939	-	-	-	-	12,898	4,376,713
Insurance payable	27,127,554	25,867,380	5,821,110	1,999,582	12,168,906	481,790	(5,985)	1,841,404	75,301,741
Other liabilities	32,425,489	7,813	4,363,727	5,141,013	839,718	-	-	4,571,923	47,349,683
Bank overdrafts	23,424,703	23,152,722	-	-	-	-	-	95,751	46,673,176
Total liabilities	222,008,329	61,604,270	65,102,539	22,242,034	31,521,938	5,869,098	63,115	46,305,618	454,716,941

Gulf Insurance Group K.S.C.P. and its Subsidiaries  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

**25 RISK MANAGEMENT (continued)**

**(e) Financial risks (continued)**

**(3) Market risk (continued)**

**(i) Currency risk (continued)**

The analysis below is performed for reasonably possible movements in key variables with all other variables held constant, showing the impact on profit (due to changes in fair value of currency sensitive monetary assets and liabilities).

	Change in variables	2019		2018	
		Impact on profit KD	Impact on equity KD	Impact on profit KD	Impact on equity KD
USD	±5%	3,604,838	545,843	801,928	350,192
BD	±5%	46,838	194,254	196,770	122,826
EGP	±5%	1,077,159	118,759	772,611	83,473
JD	±5%	730,737	120,919	891,351	261,985

**(ii) Interest rate risk**

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Group's interest rate risk guideline requires it to manage interest rate risk by maintaining an appropriate mix of fixed and variable rate instruments. The guideline also requires it to manage the maturities of interest bearing financial assets and interest bearing financial liabilities. The Group is not exposed to interest rate risk with respect of its term deposits carrying fixed interest rates.

The Group has no significant concentration of interest rate risk.

The analysis below is performed for reasonably possible movements in key variables with all other variables held constant, showing the impact on profit. The correlation of variables will have a significant effect in determining the ultimate impact on interest rate risk, but to demonstrate the impact due to changes in variables, variables had to be changed on an individual basis. It should be noted that movements in these variables are non-linear.

Currency	2019		2018	
	Change in variables	Impact on profit before tax KD	Change in variables	Impact on profit before tax KD
KD	±50 bps	123,821	±50 bps	135,777
USD	±50 bps	181,333	±50 bps	150,839
BD	±50 bps	58,711	±50 bps	37,635
Others	±50 bps	275,863	±50 bps	239,418

The method used for deriving sensitivity information and significant variables did not change from the previous year.

Gulf Insurance Group K.S.C.P. and its Subsidiaries  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

**25 RISK MANAGEMENT (continued)**

**(e) Financial risks (continued)**

**(3) Market risk (continued)**

**(iii) Equity price risk**

The Group is exposed to equity price risk with respect to its equity investments. Equity investments are classified either as investments at fair value through profit or loss (including trading securities) or available for sale investments.

To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio. Diversification of the portfolio is done in accordance with the limits set by the Group management and the Investment Strategy and Policy.

The equity price risk sensitivity is determined on the following assumptions:

	2019 %	2018 %
Kuwait market	16%	8%
Rest of GCC market	12%	(14%)
MENA	(2%)	14%
Other international markets	15%	5%

The above percentages have been determined based on basis of the average market movements over a year period from January to December 2019 and 2018. The sensitivity analyses below have been determined based on the exposure to equity price risk at the reporting date. The analysis reflects the impact of changes to equity prices in accordance with the above-mentioned equity price risk sensitivity assumptions.

	<i>Profit for the year</i>		<i>Equity</i>	
	<i>2019</i> <i>KD</i>	<i>2018</i> <i>KD</i>	<i>2019</i> <i>KD</i>	<i>2018</i> <i>KD</i>
Investment available for sale	-	-	1,044,648	(588,228)
Investment carried at fair value through profit or loss	(45,253)	789,122	-	-

The table below presents the geographical concentration of financial instruments exposed to equity price risk:

<i>31 December 2019</i>	<i>GCC</i> <i>KD</i>	<i>MENA</i> <i>KD</i>	<i>Europe</i> <i>KD</i>	<i>Total</i> <i>KD</i>
Investments available for sale	8,430,354	2,972,637	30,917	11,433,908
Investments carried at fair value through profit or loss	358,717	4,466,853	-	4,825,570
	<u>8,789,071</u>	<u>7,439,490</u>	<u>30,917</u>	<u>16,259,478</u>

Gulf Insurance Group K.S.C.P. and its Subsidiaries  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

**25 RISK MANAGEMENT (continued)**

**(e) Financial risks (continued)**

**(3) Market risk (continued)**

**(ii) Equity price risk (continued)**

31 December 2018	GCC KD	MENA KD	Europe KD	Total KD
Investments available for sale	7,844,409	3,578,662	28,541	11,451,612
Investments carried at fair value through profit or loss	1,038,666	5,202,916	-	6,241,582
	<u>8,883,075</u>	<u>8,781,578</u>	<u>28,541</u>	<u>17,693,194</u>

**26 RELATED PARTY TRANSACTIONS**

Related parties represent associated companies, major shareholders, directors and key management personnel of the Group, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Parent Company's management.

Transactions with related parties included in the consolidated statement of income are as follows:

	2019		2018	
	Premiums KD	Claims KD	Premiums KD	Claims KD
Directors and key management personnel	296,896	13,100	292,177	27,945
Other related parties	3,381,297	1,254,900	3,916,968	871,617
	<u>3,678,193</u>	<u>1,268,000</u>	<u>4,209,145</u>	<u>899,562</u>

Balances with related parties included in the consolidated statement of financial position are as follows:

	2019		2018	
	Amounts owed by related parties KD	Amounts owed to related parties KD	Amounts owed by related Parties KD	Amounts owed to related parties KD
Directors and key management personnel	330,964	150	163,696	20,703
Other related parties	1,042,903	1,108,589	1,158,652	667,900
	<u>1,373,867</u>	<u>1,108,739</u>	<u>1,322,348</u>	<u>688,603</u>

In addition to the above balances, the Group has also engaged with related parties in its investment activities as follows:

- a) The Group holds certain deposits and call accounts with related entities under common control amounting to KD 29,194,150 (2018: KD 4,987,605). The Group also holds bonds issued by Kuwait Projects Company Holding Company K.S.C and other related entity amounting to KD 4,816,500 (2018: KD 7,855,250).

Gulf Insurance Group K.S.C.P. and its Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

26 RELATED PARTY TRANSACTIONS (continued)

Key management personnel compensation:

	<i>2019</i>	<i>2018</i>
	<i>KD</i>	<i>KD</i>
Salaries and other short term benefits	<b>584,892</b>	572,392
Employees' end of service benefits	<b>154,301</b>	267,413
	<u><b>739,193</b></u>	<u>839,805</u>

**Gulf Insurance Group K.S.C.P. and its Subsidiaries**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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**27 SUBSIDIARIES COMPANIES**

The consolidated financial statements include the following subsidiaries:

<i>Entity</i>	<i>Country of incorporation</i>	<i>% ownership 2019</i>			<i>% ownership 2018</i>			<i>Nature of operation</i>
		<i>Direct</i>	<i>In-direct</i>	<i>Total %</i>	<i>Direct</i>	<i>In-direct</i>	<i>Total %</i>	
Gulf Insurance and Reinsurance Company K.S.C.(closed)	Kuwait	99.80%	-	99.80%	99.80%	-	99.80%	Life and medical insurance and General risk
Fajr Al Gulf Insurance and Reinsurance Company S.A.L.	Lebanon	92.51%	0.18%	92.69%	92.51%	0.18%	92.69%	General risk and life insurance and Reinsurance
Arab Misr Insurance Group Company S.A.E.	Egypt	99.00%	-	99.00%	94.85%	-	94.85%	General risk insurance
Syrian Kuwait Insurance Company S.S.C.	Syria	38.96%	15.39%	54.35%	38.96%	15.39%	54.35%	General risk and life insurance
Bahrain Kuwaiti Insurance Company B.S.C.	Bahrain	56.12%	-	56.12%	56.12%	-	56.12%	General risk insurance
Arab Orient Insurance Company J.S.C.	Jordan	90.44%	-	90.44%	90.44%	-	90.44%	General risk insurance
Egypt Life Takaful Insurance Company S.A.E.	Egypt	10.56%	50.75%	61.31%	10.56%	50.75%	61.31%	Life Takaful insurance
Dar Al-Salam Insurance Company	Iraq	79.87%	-	79.87%	71.81%	-	71.81%	General risk & life insurance
L'Algerienne Des Assurance (2a)	Algeria	49.00%	2.00%	51.00%	49.00%	2.00%	51.00%	General risk insurance
Gulf Sigorta A.S.	Turkey	99.22%	-	99.22%	99.22%	-	99.22%	General risk insurance

# Gulf Insurance Group K.S.C.P. and its Subsidiaries

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 27 SUBSIDIARIES COMPANIES (continued)

#### Material partly owned subsidiary:

The Group has concluded that Bahrain Kuwaiti Insurance Company B.S.C. ("BKIC") and L'Algerienne Des Assurance (2a) ("2A") are the only subsidiaries with non-controlling interests that are material to the consolidated financial statements. Financial information of subsidiaries that have material non-controlling interests are provided below:

#### Accumulated balances of material non-controlling interests:

	2019 KD	2018 KD
Bahrain Kuwaiti Insurance Company B.S.C.	15,444,507	14,678,898
	2019 KD	2018 KD
L'Algerienne Des Assurance (2a)	3,975,140	2,998,929

#### Profit allocated to material non-controlling interests:

	2019 KD	2018 KD
Bahrain Kuwaiti Insurance Company B.S.C.	1,056,098	1,222,462
L'Algerienne Des Assurance (2a)	474,349	1,107,321

Summarised financial information of these subsidiaries is provided below. This information is based on amounts before eliminating intra Group transactions and consolidation related adjustments.

	2019		2018	
	BKIC KD	2A KD	BKIC KD	2A KD
<i>Statement of income</i>				
Income	30,675,493	7,882,444	29,719,926	7,823,395
Expenses	28,268,706	6,914,384	26,934,006	5,563,556
Profit for the year	2,406,787	968,060	2,785,921	2,259,839
Total comprehensive income	2,122,727	968,060	2,437,691	2,259,839
<i>Statement of financial position</i>				
Total assets	167,192,326	23,358,232	143,729,595	20,929,854
Total liabilities	(134,437,964)	(15,245,701)	(110,277,229)	(14,809,589)
Total equity	32,754,362	8,112,531	33,452,366	6,120,265



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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**28 TAKAFUL INSURANCE - POLICYHOLDERS' RESULT BY LINE OF BUSINESS AND FUND**

The Group (Manager of Takaful Fund) conducts business on behalf of the policyholders and advances funds to the policyholders' operations as and when required. The Manager of Takaful Fund is responsible for liabilities incurred by policyholders in the event the policyholders' fund is in deficit and the operations are liquidated. The Manager holds the physical custody and title of all assets related to the policyholders' operations. Since such assets and liabilities together with the results of policyholders' lines of business are contractually related to specific policyholders, the related amounts are presented as due to policyholders of Takaful unit in the Parent Company's statement of financial position and the details are disclosed below.

Takaful business in the Group consists of the Takaful Insurance Unit established by the Parent Company and the Takaful fund of its subsidiary Egypt Life Takaful Insurance Company (S.A.E).

**Policyholders' result by line of business:**

The following tables summarise the consolidated policyholders' results by line of business and fund:

**For the year ended 31 December 2019:**

	<i>Marine and aviation KD</i>	<i>Property KD</i>	<i>Motor KD</i>	<i>Engineering KD</i>	<i>General accidents KD</i>	<i>Life and medical KD</i>	<i>Total KD</i>
Premium written	<u>421,653</u>	<u>2,336,917</u>	<u>7,026,574</u>	<u>897,253</u>	<u>1,880,464</u>	<u>20,289,889</u>	<u>32,852,750</u>
Surplus (deficit) from insurance operations	<u>85,664</u>	<u>692,324</u>	<u>14,868</u>	<u>48,336</u>	<u>43,562</u>	<u>574,796</u>	<u>1,459,550</u>

**For the year ended 31 December 2018:**

	<i>Marine and aviation KD</i>	<i>Property KD</i>	<i>Motor KD</i>	<i>Engineering KD</i>	<i>General accidents KD</i>	<i>Life and medical KD</i>	<i>Total KD</i>
Premium written	<u>462,104</u>	<u>2,224,246</u>	<u>7,104,425</u>	<u>803,185</u>	<u>1,521,360</u>	<u>16,743,284</u>	<u>28,858,604</u>
Surplus (deficit) from insurance operations	<u>86,979</u>	<u>353,889</u>	<u>(76,499)</u>	<u>(38,134)</u>	<u>87,199</u>	<u>174,184</u>	<u>587,618</u>

						<i>2019 KD</i>	<i>2018 KD</i>
Amounts due to policyholders (Note 19)						<u>991,535</u>	<u>4,424,048</u>

Gulf Insurance Group K.S.C.P. and its Subsidiaries  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

**29 FAIR VALUE MEASUREMENT**

The following table provides the fair value measurement hierarchy of the Group's assets carried at fair value.

**Quantitative disclosures fair value measurement hierarchy for financial assets as at 31 December 2019:**

	Date of valuation	Total KD	Fair value measurement using		
			Quoted prices in active markets (Level 1) KD	Significant observable inputs (Level 2) KD	Significant unobservable inputs (Level 3) KD
<b>Assets measured at fair value</b>					
<i>Investments available for sale:</i>					
Quoted equity securities	31 December 2019	11,433,900	11,433,900	-	-
Unquoted equity securities	31 December 2019	5,893,209	240,990	20,192	5,632,027
Quoted managed funds	31 December 2019	221,438	221,438	-	-
Quoted bonds	31 December 2019	26,725,541	26,725,541	-	-
Unquoted managed funds	31 December 2019	676,957	-	654,514	22,443
<i>Investments carried at fair value through profit or loss:</i>					
<b>Held for trading:</b>					
Quoted securities	31 December 2019	4,844,468	4,844,468	-	-
<b>Designated upon initial recognition:</b>					
Managed funds of quoted Securities	31 December 2019	21,485,251	21,485,251	-	-
<i>Property and equipment</i>					
Land	31 December 2019	15,913,719	-	15,913,719	-
Buildings	31 December 2019	16,882,747	-	16,882,747	-
<i>Investment properties</i>	31 December 2019	6,166,079	-	6,166,079	-
		<b>110,243,309</b>	<b>64,951,588</b>	<b>39,637,251</b>	<b>5,654,470</b>

Gulf Insurance Group K.S.C.P. and its Subsidiaries  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

29 FAIR VALUE MEASUREMENT (continued)

Quantitative disclosures fair value measurement hierarchy for financial assets as at 31 December 2018:

	Date of valuation	Total KD	Fair value measurement using		
			Quoted prices in active markets (Level 1) KD	Significant observable inputs (Level 2) KD	Significant unobservable inputs (Level 3) KD
<i>Assets measured at fair value</i>					
<i>Investments available for sale:</i>					
Quoted equity securities	31 December 2018	12,340,983	12,340,983	-	-
Unquoted equity securities	31 December 2018	5,791,305	-	20,504	5,770,801
Quoted managed funds	31 December 2018	212,109	212,109	-	-
Quoted bonds	31 December 2018	22,140,790	22,140,790	-	-
Unquoted managed funds	31 December 2018	941,339	-	885,689	55,650
<i>Investments carried at fair value through profit or loss:</i>					
<i>Held for trading:</i>					
Quoted securities	31 December 2018	6,317,282	6,317,282	-	-
<i>Designated upon initial recognition:</i>					
Managed funds of quoted Securities	31 December 2018	18,301,022	18,301,022	-	-
<i>Property and equipment</i>					
Land	31 December 2018	12,738,867	-	12,738,867	-
Buildings	31 December 2018	13,959,374	-	13,959,374	-
<i>Investment properties</i>	31 December 2018	4,522,780	-	4,522,780	-
		97,265,851	59,312,186	32,127,214	5,826,451
		97,265,851	59,312,186	32,127,214	5,826,451

Gulf Insurance Group K.S.C.P. and its Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

29 FAIR VALUE MEASUREMENT (continued)

The following table shows a reconciliation of the opening and closing amount of level 3 financial assets which are recorded at fair value.

	<i>At 1 January 2019 KD</i>	<i>Transfer from Level 3 to Level 2 KD</i>	<i>Loss recorded in the consolidated statement of income KD</i>	<i>Gain recorded in the consolidated statement of comprehensive income KD</i>	<i>Net purchases and disposals KD</i>	<i>At 31 December 2019 KD</i>
<i>Investments available for sale:</i>						
Unquoted equity securities	5,770,801	-	-	-	(138,774)	5,632,027
Unquoted managed funds	55,650	-	(14,836)	-	(18,371)	22,443
	<u>5,826,451</u>	<u>-</u>	<u>(14,836)</u>	<u>-</u>	<u>(157,145)</u>	<u>5,654,470</u>
				<i>Gain recorded in the consolidated statement of comprehensive income KD</i>	<i>Net purchases and disposals KD</i>	<i>At 31 December 2018 KD</i>
<i>Investments available for sale:</i>						
Unquoted equity securities	5,581,516	-	-	189,285	-	5,770,801
Unquoted managed funds	37,906	-	-	17,744	-	55,650
	<u>5,619,422</u>	<u>-</u>	<u>-</u>	<u>207,029</u>	<u>-</u>	<u>5,826,451</u>

**Description of significant unobservable inputs to valuation of financial assets:**

Unquoted securities represent delisted securities on stock exchange, which are valued based on last traded prices, adjusted for additional impairment losses recognised on a prudent basis. The Group is confident of realising the remaining amount and believes it to be reasonable estimates of fair value.

Unquoted managed funds are valued based on net assets value method using latest available financial statements of the funds, wherein the underlying assets are fair valued.

# Gulf Insurance Group K.S.C.P. and its Subsidiaries

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 30 CAPITAL MANAGEMENT

The primary objective of the Group's capital management is to ensure that it maintains strong capital base and healthy capital ratios in order to support its business and maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, issues new shares or purchase/sale of treasury shares.

No changes were made in the objectives, policies or processes during the years ended 31 December 2019 and 2018. The Group monitors its capital at the Group level and at each of its subsidiaries.

The Group monitors capital using a gearing ratio "Financial Leverage Ratio", which is net debt divided by total capital plus net debt. The Group includes within net debt, credit facilities granted from banks (such as loans and bank overdrafts) and debt securities issued (if exist). Capital represents equity attributable to the equity holders of the Parent Company.

The Group's gearing ratio as at 31 December was as follows:

	<i>2019</i> <i>KD</i>	<i>2018</i> <i>KD</i>
<b>Credit facilities:</b>		
Bank overdrafts and long-term loans	<u>37,068,585</u>	<u>46,673,176</u>
<b>Net debt</b>	<u>37,068,585</u>	<u>46,673,176</u>
Equity attributable to the equity holders of the Parent Company	<u>108,802,359</u>	<u>89,140,379</u>
<b>Total capital and net debt</b>	<u>145,870,944</u>	<u>135,813,555</u>
<b>Gearing ratio</b>	<u>25.4%</u>	<u>34.4%</u>

Liabilities arising from insurance contracts are usually checked against designated funds to policyholders as per the regulators of each country of the Group's operations, and is monitored on periodic basis through an adequate Asset Liability Model developed at Parent Company level as well as subsidiaries level.

Insurance and reinsurance payables are also monitored against insurance and reinsurance receivables.

All the above ratios are monitored on periodic basis and any breach (if exists) is directly reported to the key management for their information and immediate actions.

# Gulf Insurance Group K.S.C.P. and its Subsidiaries

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2019

### 31 COMPARATIVE INFORMATION

In the prior years, the Group has presented the net position of takaful policyholders as Qard Hasan under other assets. During the current year, the management has decided to present the balances and related results of takaful policyholders on gross basis.

Accordingly, the comparative figures in this consolidated financial statement have been represented to conform to the current year's presentation. This representation did not result in and change in previously reported profits and total equity. The impact of representation is summarised as follows:

	<i>As previously reported KD</i>	<i>Effect of representation KD</i>	<i>After representation KD</i>
<i>Consolidated statement of financial position</i>			
<i>As at 31 December 2018</i>			
<b>ASSETS</b>			
Investments held to maturity	21,793,233	1,435,822	23,229,055
Investments available for sale	38,400,265	3,026,261	41,426,526
Investments carried at fair value through profit or loss	19,369,175	5,249,129	24,618,304
Premiums and insurance balances receivable	99,497,076	10,357,101	109,854,177
Reinsurance recoverable on outstanding claims	123,620,660	7,347,912	130,968,572
Investment properties	4,522,780	455,550	4,978,330
Other assets	24,219,696	4,660,579	28,880,275
Time deposits	29,488,863	3,189,220	32,678,083
Cash and cash equivalents	62,785,001	2,158,761	64,943,762
<b>LIABILITIES</b>			
Outstanding claims reserve (gross)	184,137,808	11,253,112	195,390,920
Unearned premiums reserve (net)	52,143,506	7,324,071	59,467,577
Life mathematical reserve (net)	17,443,014	7,064,117	24,507,131
Insurance payable	66,200,677	9,101,064	75,301,741
Other liabilities	44,211,712	3,137,971	47,349,683
	<i>As previously reported KD</i>	<i>Effect of representation KD</i>	<i>After representation KD</i>
<i>Consolidated statement of income</i>			
<i>As at 31 December 2018</i>			
<b>Revenue:</b>			
Premiums written	335,745,249	28,858,605	364,603,854
Reinsurance premiums ceded	(184,702,155)	(8,750,718)	(193,452,873)
Movement in unearned premiums reserve	(6,170,376)	(1,463,756)	(7,634,132)
Movement in life mathematical reserve	2,747,167	(1,228,213)	1,518,954
Commission received on ceded reinsurance	16,121,513	1,000,502	17,122,015
Policy issuance fees	3,368,130	208,693	3,576,823
Net investment loss from designated life insurance	(388,980)	667,591	278,611
<b>Expenses:</b>			
Claims incurred	107,384,797	11,733,363	119,118,160
Commission and discounts	17,591,806	3,045,357	20,637,163
General and administrative expenses	25,634,649	787,133	26,421,782
Net investment income	9,795,597	345,400	10,140,997
Unallocated general and administrative expenses	(9,892,675)	(2,838,724)	(12,731,399)